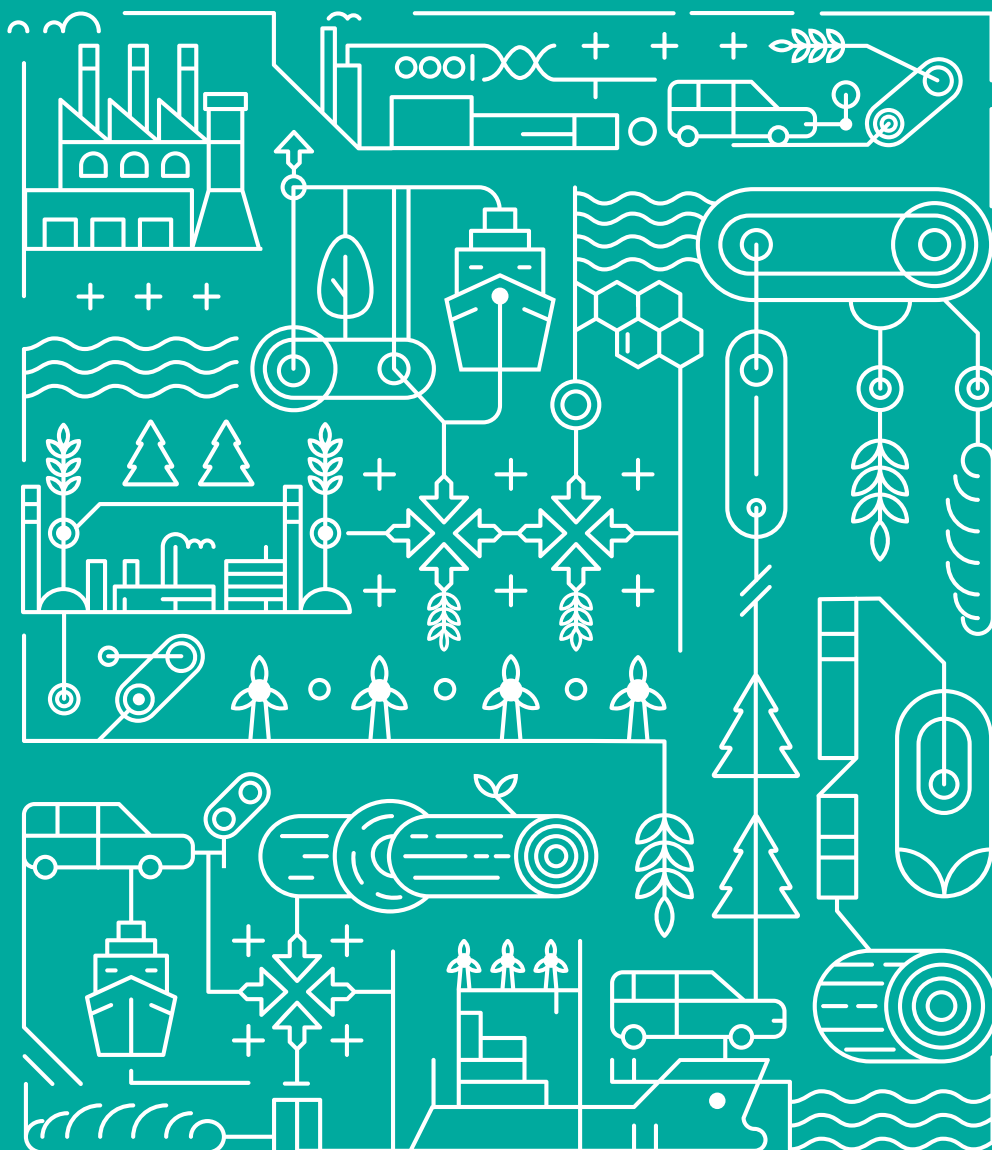




ECONOMIC
DEVELOPMENT
AGENCY
Leningrad region

INVEST
IN LENINGRAD
REGION

NAVIGATOR FOR INVESTORS





CONTENTS

Introduction

4–9

Welcome speech of the Governor
of Leningrad region 4

Investment obligations
of Leningrad region 5

Baltic Region Investment
Forum BRIEF 6

Advantages of localization
in Leningrad region 8

How to implement investment projects

10–27

Customer-focused system
“Green channel for investors” 12

How does “Green channel
for investors” work? 16

Business support measures 18

Support measures for small
and medium-sized business 24

Key characteristics of the region

28–47

Economy 30

Investments 32

Ratings 34

Industry 36

Export 38

Priority development sectors 40

Transport infrastructure 42

Map of ports 44

Ust-Luga port area 45

Vysotsk port area 46

Primorsk port area 47

Key investment projects in Leningrad region

48–79

Success stories of our clients 52

Sites to implement investment projects

80–99

Investment map (IRIS) 82

Map of industrial parks
in Leningrad region 83

Industrial parks
in Leningrad region 84

Territory of advanced
development Pikalevo 96

Special economic zones 98

WELCOME SPEECH OF THE GOVERNOR OF LENINGRAD REGION



During turbulent times it is especially important to ensure stability and comfortable conditions for business development. Today regional entrepreneurs receive all required resources and measures of government support. We guarantee the stability of this approach. We have established consistent work with business: we have an efficient mechanism of investment projects support on “one-stop-shop” basis, an interactive investment map, tax benefits for both new projects and companies developing their production.



Steadily working enterprises are the best advertisement for the business climate of Leningrad region

The whole business support infrastructure and support for the investment cycle form the system called “Green channel for investors”. It provides uniform and clear work rules at all stages at both regional and municipal levels. We work to ensure the stable growth and the development of the region, the welfare of all residents of the region. And in this context the maintenance of favourable investment climate in Leningrad region remains a key task for our Team 47.

Alexander Drozdenko
Governor of Leningrad Region

INVESTMENT OBLIGATIONS OF LENINGRAD REGION

According to the Investment Policy, the main actions defined in the Socio-Economic Development Strategy of Leningrad Region up to 2030 and aimed at the establishment of the investment climate in Leningrad region will be focused on:



Reduction of administrative barriers for business



Updating and focusing support for investors



Stimulation of the development of post-industrial economy

Leningrad region guarantees the stability of rights and the protection of interests for business and (or) investment entities



Investment Declaration
of Leningrad Region, approved by
the Order of the Government
of 13 April 2023 № 230



MAIN ANNUAL EVENT OF LENINGRAD REGION



BRIEF'23
Baltic Region Investment Forum



Economic trends from the leading Russian economists



Dialogue between business, science and authorities about localization and measures of support



Business networking session and cooperation ties



Online broadcasting in three languages (RU, EN, DE)



Initially Baltic Region Investment Forum BRIEF was conceived as a practical tool for the dialogue between business and authorities. Today entrepreneurs face many challenges and our aim within the forum is to form the idea of the future of our industry in order to help regional companies to integrate into new value chains in the conditions of sanctions.

Alexander Drozdenko

Governor of Leningrad Region



Participate in the main annual business event of Leningrad region

<https://brief.lenoblinvest.ru/en/>



Find more information about BRIEF'21 and BRIEF'22 on the website

<https://brief.lenoblinvest.ru/en/archive/>

Organizers:



ECONOMIC
DEVELOPMENT
AGENCY
Leningrad region



Committee for Economic
Development and Investment
Activity of Leningrad Region



Centre for Industrial
Policy Studies



The main aim of the forum was to answer the question of business: how to live in the new conditions — it is impossible to build a strategy without understanding which industries will be growing and which will be declining. And we have managed to cope with this task in the best way.

Dmitry Yalov

Deputy Chairman of the Government of Leningrad Region, Chairman of the Committee for Economic Development and Investment Activity

We participated in this forum for the first time and got a very interesting impression. We believe that this event should definitely be held on a constant basis. And we, in our turn, are ready to participate and introduce something new.



Vitaly Stromakov

Acting Deputy Director General for Development and Technological Connection, Rosseti Lenenergo



I really liked an open dialogue during the forum, when investors clearly raise their concern. And immediately they either receive answers from the regulatory authorities of the Government or make an appointment for the specific discussion of problems. And of course, this is very important, because now it is not the best time to praise each other, it is important to solve problems openly. And the forum helps, actually. We can see the effect.

Alisa Melkonyan

Partner, Head of Tax and Legal Consulting Department of Northwestern Regional Centre, Kept

ADVANTAGES OF LOCALIZATION IN LENINGRAD REGION



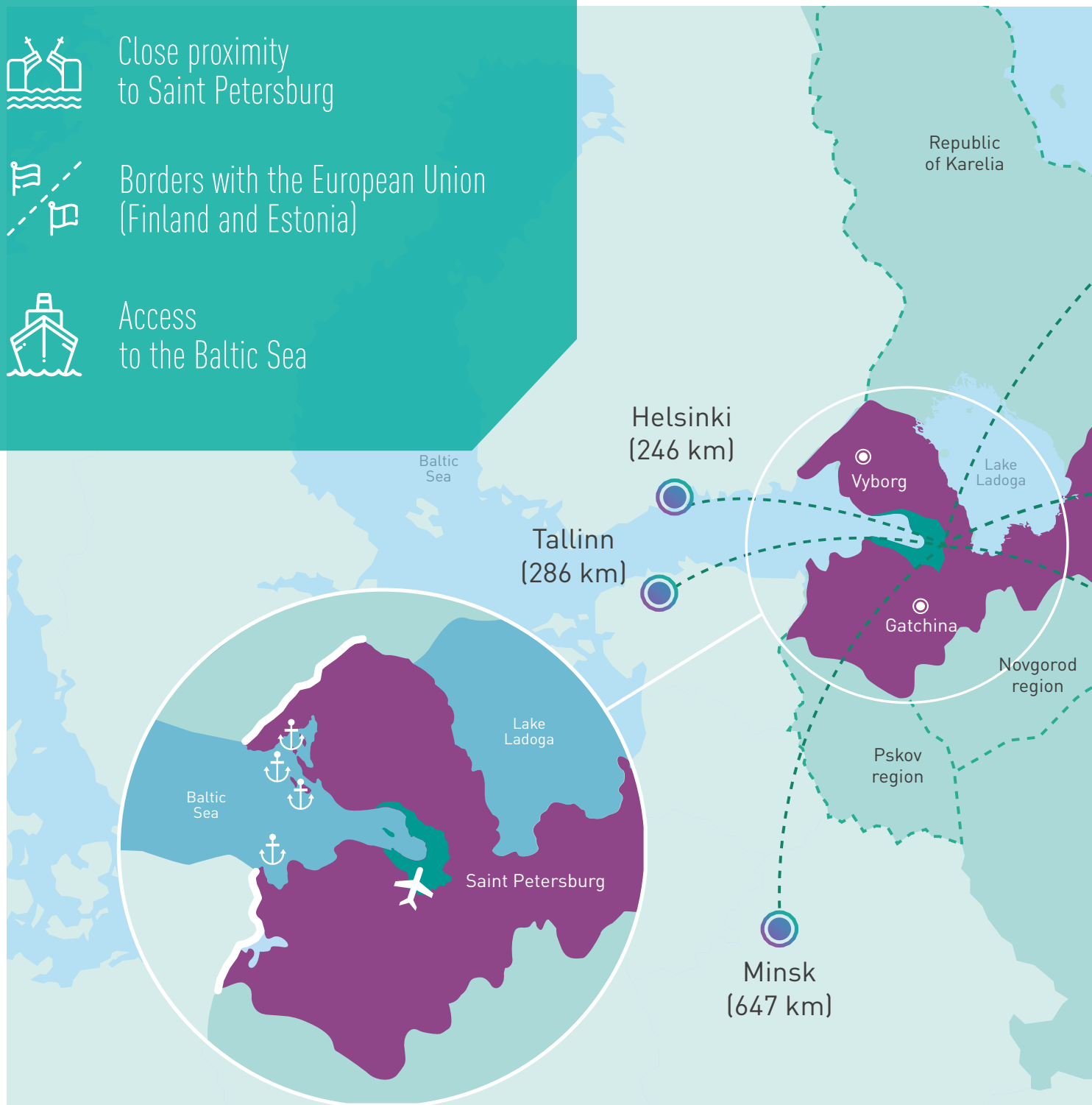
Close proximity
to Saint Petersburg



Borders with the European Union
(Finland and Estonia)



Access
to the Baltic Sea





1

Efficient work with business within “Green channel for investors” system

- Reduction of transaction costs due to faster response to investors — reduced **from 30 to 5 days**
- Digital “one-stop-shop” — investor’s personal account
- Clear algorithm and transparency of work
- Established confidential dialogue between business and authorities

2

Favourable geographical location

- Location at the junction of international transport corridors
- Location in close proximity to borders and seas
- Ports of the region provide **21%** of the export and import cargo turnover of Russia
- Ust-Luga port area occupies the **1st place** among all ports in the Baltic basin in terms of cargo turnover

3

Second largest consumer market in Russia

- The total population of Leningrad region and Saint Petersburg is **7.4 million** people
- **118 million** people live within **1,000 km** radius

4

Labour resources

- Common labour market in the agglomeration with Saint Petersburg
- Availability of highly qualified workers and professional managers

25th SPIEF 25th ПМЭФ
РОСКОНГРЕСС
ПЕТЕРБУРГСКИЙ МЕЖДУНАРОДНЫЙ ЭКОНОМИЧЕСКИЙ ФОРУМ



MEETING CASE

HOW TO IMPLEMENT INVESTMENT PROJECTS



“One-stop-shop”
for investment
projects support



“Green channel
for investors”



Investor’s personal
account



Business support
measures

CUSTOMER-FOCUSED SYSTEM “GREEN CHANNEL FOR INVESTORS”

ECONOMIC DEVELOPMENT AGENCY OF LENINGRAD REGION (THE AGENCY)



The Agency is a “one-stop-shop” of the regional Administration responsible for investment projects support. To provide comfortable interaction between business and authorities we have implemented a system called “Green channel for investors” that helps business to receive support at any project implementation stage — pre-investment, investment, operation stage. We manage to reduce time required for the implementation of projects which leads to the reduction of transaction costs of business. Interaction with investors is conducted using personal account.

Anastasia Mikhalchenko

Director of Economic Development Agency of Leningrad Region

AGENCY’S SERVICES:

-  Comprehensive support for investment projects
-  Consultations about measures of government support
-  Assistance in the selection and acquisition of investment sites
-  Resolving issues concerning connection to utility systems
-  Consultations concerning preparation of permits
-  Assistance to investors in interaction with:
 - federal and regional executive authorities
 - local authorities
 - resource supplying organizations
 - financial organizations

> **6** ^{trillion} _{RUB} total volume of investments of supported projects

> **200** projects receive support of the Agency

COMPANIES THAT CAN RECEIVE SUPPORT:

Activity area:



Manufacturing industry



Logistics



Objects of tourism infrastructure

Volume of investments:

> **200** ^{million} _{RUB}

> **30** ^{million} _{RUB}

for remote districts (Podporozhsky, Lodeynopolsky, Boksitogorsky)

ADVANTAGES OF THE SYSTEM FOR INVESTORS



Reduction of transaction costs due to the reduced response time — from 30 to 5 days



Clear algorithm and transparency of work



Digital “one-stop-shop” — an opportunity to follow the whole history of a project in the investor’s personal account on lenoblinvest.ru



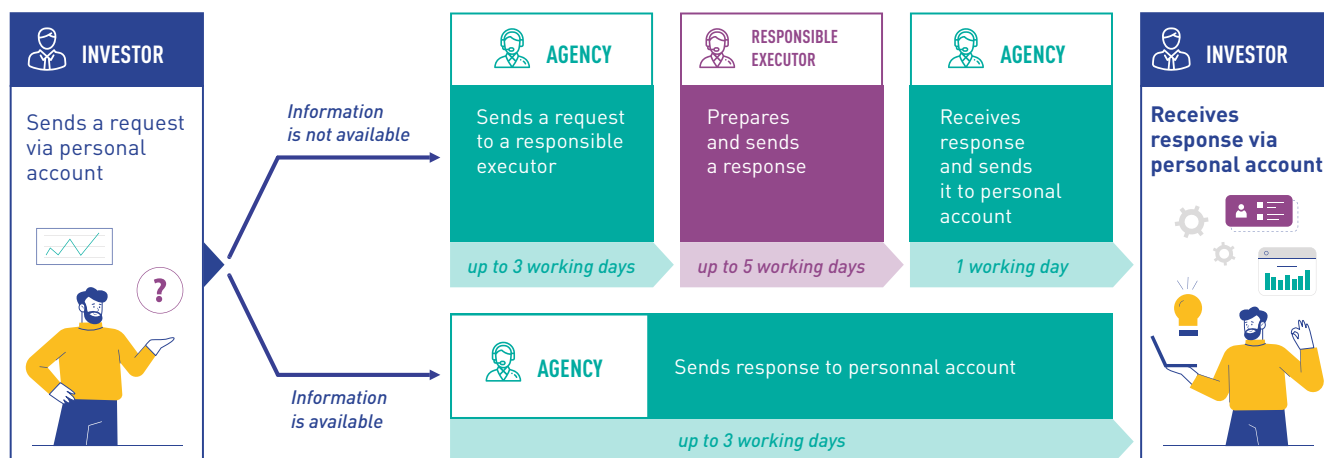
Analysis of the possibility of project implementation and reduction of risks

SCHEME OF INTERACTION BETWEEN THE PARTICIPANTS OF “GREEN CHANNEL FOR INVESTORS”

PARTICIPANTS OF THE PROCESS:

Agency — Economic Development Agency of Leningrad Region

Responsible executor — executive authorities, local authorities, development institutes: Entrepreneurship Support Fund of Leningrad Region, Industry Development Centre of Leningrad Region



Find more information about «Green channel for investors»

<https://lenoblinvest.ru/investoru/green-corridor/>



Register in investor's personal account to receive support for your project

<https://lenoblinvest.ru/lk/>

CUSTOMER-FOCUSED SYSTEM “GREEN CHANNEL FOR INVESTORS”

INVESTOR'S STEPS DURING IMPLEMENTATION OF INVESTMENT PROJECTS



● Stage is implemented with the assistance of Economic Development Agency of Leningrad Region

● Stage is implemented with the assistance of Entrepreneurship Support Fund of Leningrad Region

● Stage is implemented with the assistance of Industry Development Centre of Leningrad Region

0 REGISTRATION IN PERSONAL ACCOUNT

1 PRE-INVESTMENT STAGE

PROJECT START

- Selection of an investment site
- Evaluation of an investment project by the Expert Council

BUSINESS PLAN DEVELOPMENT, PROJECT FINANCING

- Business plan development
- Provision of guarantees for loan products
- Receiving a subsidy

CHANGING THE CATEGORY OF A LAND PLOT

- Changing the categories of land plots, introduction of amendments to the land use and development regulations in order to conform the general plan

2 INVESTMENT STAGE

PROCUREMENT OF RIGHTS TO A LAND PLOT

- Receiving a land plot without bidding procedures
- Receiving a land plot with bidding procedures

PROVISION OF ENGINEERING INFRASTRUCTURE

- Connection to power supply networks
- Connection to water supply and waste water disposal networks
- Connections to gas networks

DESIGN AND CONSTRUCTION

- Engineering surveys
- Development of project documentation
- State expert review of project documentation
- Receiving construction permit
- Construction
- Acquisition and installation of equipment
- Receiving a commissioning permit
- Registration of ownership of the commissioned subject

3 OPERATION STAGE

- **Export**
- **Clusters and cooperation**
- **Labour productivity**



ECONOMIC
DEVELOPMENT
AGENCY
Leningrad region



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support fund
Leningrad region



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HOW DOES “GREEN CHANNEL FOR INVESTORS” WORK?

ONE OF SUCCESSFUL EXAMPLES OF “GREEN CORRIDOR” SYSTEM IN ACTION IS THE CASE OF NUREK COMPANY (TRANSPACK GROUP OF COMPANIES)



Our Agency selected a land plot, the company received a concessional loan with 1% interest rate from the Industry Development Fund for supply of equipment, finished training in the business accelerator of Entrepreneurship Support Fund of Leningrad Region, receives consultations concerning marketing, promotion of products, we connect the company with the largest customers, provide assistance in launching export activities.

Anastasia Mikhalchenko

Director of Economic Development Agency of Leningrad Region



NUREK (TRANSPACK GROUP OF COMPANIES)
MANUFACTURES CORRUGATED CARDBOARD,
PACKAGING AND CONTAINERS MADE OF IT

Growth in the volume of produced goods:

16 $\frac{\text{million}}{\text{m}^2}$ > **62** $\frac{\text{million}}{\text{m}^2}$
per year, 2013 per year, 2021

CASE: MEASURES OF SUPPORT FOR NUREK (TRANSPACK GROUP OF COMPANIES)

- Stage is implemented with the assistance of Economic Development Agency of Leningrad Region
- Stage is implemented with the assistance of Entrepreneurship Support Fund of Leningrad Region
- Stage is implemented with the assistance of Industry Development Centre of Leningrad Region
- Stage is implemented by the investor

1 PRE-INVESTMENT STAGE

2022

- Selection of a land plot
- Development of a business plan
- Conclusion of an agreement with the Governor of Leningrad Region Alexander Drozdenko during SPIEF-2019
- Financing from Industry Development Fund — 250.6 million RUB loan, 1% interest rate per annum for 5 years

2

INVESTMENT STAGE

2020

- Provision of tax benefits (Regional investment project: 10% — corporate income tax, 0% — corporate property tax)
- Receiving construction permit
- Construction
- Arrival of foreign specialists for commissioning work

2021

- Commissioning work
- Obtaining a conclusion on the compliance of the construction of a facility with the requirements of the technical regulations and project documentation

2022

- Receiving a commissioning permit
- Registration of ownership

3

OPERATION STAGE

2020

- Search for partners in the Republic of Belarus and the Republic of Estonia

2021

- Implementation of the basics of lean manufacturing

2022

- Export of products to Estonia
- Inclusion in the timber industry cluster of Leningrad region
- Participation in a collective exhibition stand of Leningrad region at RosUpack and WorldFood Moscow
- Participation in a regional business mission in Kazan, the Republic of Tatarstan, with a number of B2B meetings and a visit to Himgrad Technopolis

2023

- Participation in a collective exhibition stand of Leningrad region at international exhibition Prodexpo-2023

CURRENTLY

- Investor is developing a project on export to the Republic of Belarus

BUSINESS SUPPORT MEASURES

SPECIAL INVESTMENT CONTRACT (SPIC 2.0)

Law of Leningrad region No. 44-oz of 12 April 2021

Special investment contract* between an investor, the government and the region that determines obligations of:

investor — to implement an investment project on the introduction or the development and the introduction of technologies in order to develop industrial products

government — to provide the stability of the conditions for business activity and to take incentive measures in industry

** conclusion of SPIC is a right of the region*

CONDITIONS FOR RECEIVING

- The aim of a project for the conclusion of SPIC 2.0 is the introduction of modern technologies
- Availability of a technology included in the list of technologies supported by the Ministry of Industry and Trade of Russia
- No minimum volume of investments

INCOME TAX RATE

5% up to

regional part

0% up to

corporate property tax

0% up to

federal part

BENEFIT PERIOD

20 up to **years**

investments > 50 billion RUB

15 up to **years**

investments ≤ 50 billion RUB



REGIONAL INVESTMENT PROJECT

Law of Leningrad region No. 89-oz of 25 November 2019; Tax Code of the Russian Federation

Tax benefit provided for investment projects aimed at the production of goods.

CONDITIONS FOR RECEIVING

- To be included in the list of the participants of regional investment projects after the provision of the following documents: an application, charter documents, an investment declaration
- An application for the inclusion in the list must be submitted to the Committee for Economic Development and Investment Activity of Leningrad Region before capital investment
- A project must not have any separate subdivisions outside Leningrad region, must not use any special tax regimes, must not be the resident of a special economic zone of any type or any territory of advanced social and economic development

TAX RATE

10% up to
corporate income tax

0% up to
corporate property tax

BENEFIT PERIOD AND VOLUME OF INVESTMENTS

4 up to
years

volume of capital investments — from 50 to 500 million RUB within 3 years

6 up to
years

volume of capital investments — over 500 million RUB within 5 years



BUSINESS SUPPORT MEASURES

PROVISION OF LAND PLOTS WITHOUT BIDDING PROCEDURES*

*Law of Leningrad region No. 1-oz of 27 January 2016,
Resolution of the Government of Leningrad Region No. 451 of 28 November 2022*

* only for the land plots owned by municipalities or the region

Step 1

Approval of the implementation of an investment project by the Interdepartmental Commission

Step 2

Recognition of a project as a large-scale project

Step 3

Conclusion of a rental contract

GENERAL CRITERIA FOR THE PROVISION OF SUPPORT

OKVED

subparagraph 2,
paragraph 1,
article 3
(law No. 1-oz)

from **200** million
RUB
volume of investments

50 not less
jobs created

CRITERIA FOR LODEYNOPOLSKY, PODPOROZHISKY, BOKSITOGORSKY DISTRICTS

from **30** million
RUB
volume of investments

10 not less
jobs created



INDUSTRIAL MORTGAGE

*Resolution of the Government of the Russian Federation
No. 1570 of 6 September 2022 with amendments
No. 526 of 3 April 2023*

A concessional loan for the purchase, construction, modernization, reconstruction of production facilities for a quick start or expansion of business

CONDITIONS FOR RECEIVING

- income growth by 50% within two years before an investment stage is finished
- an organization must be relevant to the list of OKVED section C (excluding such spheres as oil, gas, liquid fuel, tobacco products and alcohol products)
- not less than 50% of the area of a facility must be used within the duration period of the loan agreement

ACQUISITION OF REAL ESTATE, INCLUDING UNFINISHED CONSTRUCTION*

MODERNIZATION, RECONSTRUCTION, CONSTRUCTION OF REAL ESTATE AND PREPARATION OF PROJECT DOCUMENTATION**

up to **500** million RUB from **3%** up to **5%** interest rate per annum **7** up to years

< **50** thousand RUB per 1 m²

* cost standard

< **90** thousand RUB per 1 m²

** cost standard



BUSINESS SUPPORT MEASURES

INVESTMENT TAX DEDUCTION (ITD)

Law of Leningrad region No. 36-oz of 6 April 2020

INVESTMENT TAX DEDUCTION OF TAXPAYER'S EXPENSES ON:

- acquisition
- production
- modernization
- reconstruction

of the fixed assets included in the subsection "Machines and equipment" of 3–10 amortization groups and communication facilities

The amount of the investment tax deduction in the current tax (reporting) period is 90% of the sum of taxpayer's expenses, and the amount of the tax rate for corporate income tax payable to the regional budget of Leningrad region is 10% to determine the limit value of the investment tax deduction.

RECEIVERS OF INVESTMENT TAX DEDUCTION

- enterprises according to the list of OKVED (All-Russian Classifier of Economic Activities) in the law No. 36-oz (> 70% of income — from activities under these codes, tax registration in Leningrad region)
- organizations participating in an industrial cluster (in Leningrad region — timber industry cluster)
- organizations in Boksitogorsky, Lodeynopolsky, Podporozhsky districts or in a single-industry municipality of Leningrad region
- participants of "Labour productivity" national project
- SMEs manufacturing goods included in import substitution plans approved by the orders of the Ministry of Industry and Trade of Russia, or in sectoral lists

Those who receive other types of support for investors in the region do not have the right to benefit from ITD



AGREEMENT ON PROTECTION AND PROMOTION OF INVESTMENTS (APPI)

Federal law No. 69-fz of 1 April 2020, Resolution of the Government of Leningrad Region No. 722 of 10 October 2022 (conclusion procedure at the regional level)

APPI — an agreement allowing business to reimburse expenses on the creation or modernization of infrastructure required for the implementation of projects and to stabilize the conditions of legal regulation

INFRASTRUCTURAL ASSETS INTENDED FOR PROJECT IMPLEMENTATION:

200 from million RUB

minimum volume of investments at the regional level

750 from million RUB

minimum volume of investments at the federal level

- transport
- energy
- social
- digital
- utilities

PROVIDES TWO PREFERENCES TO INVESTORS

reimbursement of expenses on infrastructure

provision of stable conditions for the period of agreement validity

	Volume of reimbursed expenses	Reimbursement period	
Support infrastructure	50% <small>up to</small>	5 years	6 years <small>if a contract with SME is concluded for the sum > 18% of the project budget</small>
Related infrastructure	100% <small>up to</small>	10 years	11 years <small>if a contract is concluded with SME</small>

BUSINESS SUPPORT MEASURES

CONCESSION LOAN “DEVELOPMENT PROJECTS”

Concessionary loan co-financing is provided for the projects aimed at import substitution and manufacture of competitive products, means of production, digitalization.

GENERAL INFORMATION

20 from **1,000** up to million RUB
loan amount loan amount

5 years **20%** not less
loan period co-financing

3% **1%**
interest rate interest rate with a bank guarantee (including VEB RF)

REGIONAL INDUSTRY PROJECTS

Manufacturing production plants planning to introduce new technologies, develop new products with market potential

50 up to million RUB **5** up to years **3%**
loan amount loan period interest rate

DIGITALIZATION OF INDUSTRY

Manufacturing production plants planning to carry out automation and digitalization of production

50 up to million RUB **5** up to years **1%**
loan amount loan period interest rate

COMPONENTS

Manufacturing production plants planning to carry out modernization of components production

1,000 up to million RUB **5** up to years
loan amount loan period

1% **3%**
first 3 years or with a bank guarantee remaining period

20% not less
co-financing



FOREST INDUSTRY PROJECTS

Business entities carrying out activity within OKVED-16 codes

20 from
loan amount

100 up to
million RUB
loan amount

3 up to
years
loan period

20% not less
co-financing

3%
base interest rate

1%
interest rate with a guarantee or acquisition of domestic equipment

IMPROVEMENT OF LABOUR PRODUCTIVITY

Manufacturing production plants (participating in "Labour productivity" national project) planning to carry out activities aimed at the improvement of labour productivity

300 up to
million RUB
loan amount

5 up to
years
loan period

1%
interest rate

20% not less
co-financing

INSTITUTIONS PROVIDING SUPPORT FOR SME

Entrepreneurship Support Fund of Leningrad Region

<https://813.ru/>



Committee for Development of Small, Medium-Sized Business and Consumer Market of Leningrad Region

<https://small.lenobl.ru/>



Leningrad Region Center for Entrepreneurship Support, a government agency of Leningrad region

<https://813.ru/podderzhka/locpp/>



BUSINESS SUPPORT MEASURES

Resolution of the Government of the Russian Federation No. 1764 of 30 December 2018

CONDITIONS FOR RECEIVING

Organizations in the spheres of trade, agriculture, domestic tourism, science and technology, healthcare, education, manufacturing industry, restaurant business, domestic services



1764 PROGRAM

	LOAN AMOUNT	LOAN PERIOD
for replenishment of current assets	0.5 <small>from million RUB</small> 500 <small>up to million RUB</small>	up to 3 <small>years credit period</small> up to 1 <small>year subsidy period</small>
for investment purposes	0.5 <small>from million RUB</small> 2 <small>up to billion RUB</small>	up to 10 <small>years credit period</small> up to 5 <small>years subsidy period</small>
for development of business activity	10 <small>up to million RUB</small>	3 <small>years</small>

INTEREST RATE

% = key interest rate

+2.75%

for replenishment of current assets and investment purposes

+3.5%

for development of business activity

CREDIT STIMULATION PROGRAM TOGETHER WITH 1764 PROGRAM

LOAN AMOUNT

from **50** million
RUB

LOAN PERIOD

up to **10** years
credit period

5 years
subsidy period

	FOR MEDIUM-SIZED BUSINESS	FOR SMALL BUSINESS
first 3 years	2.5%	4%
4th and 5th years	2.75% + key interest rate	2.75% + key interest rate





KEY CHARACTERISTICS OF THE REGION



Economy



Investments



Ratings



Industry



Export



Priority development
sectors



Transport infrastructure

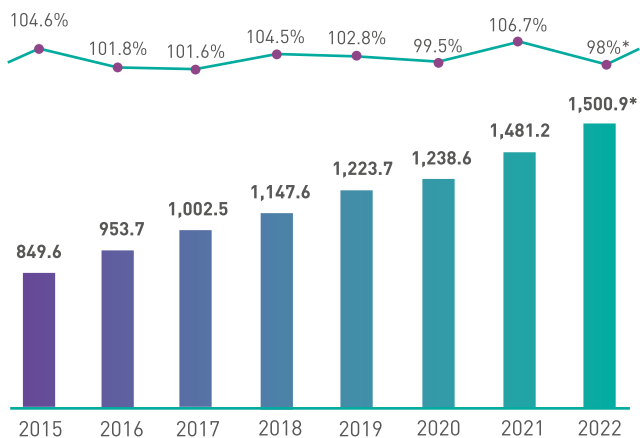


Map of ports

ECONOMY

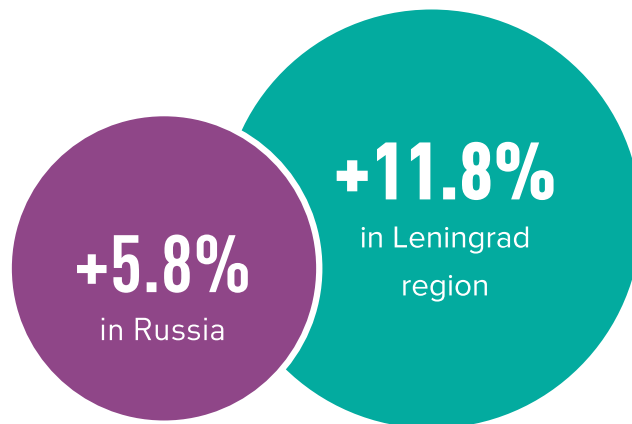
Data source: Federal State Statistics Service in Saint Petersburg and Leningrad Region (Petrostat)

GRP DYNAMICS, BILLION RUB



* forecast

GRP GROWTH IN 2017-2022



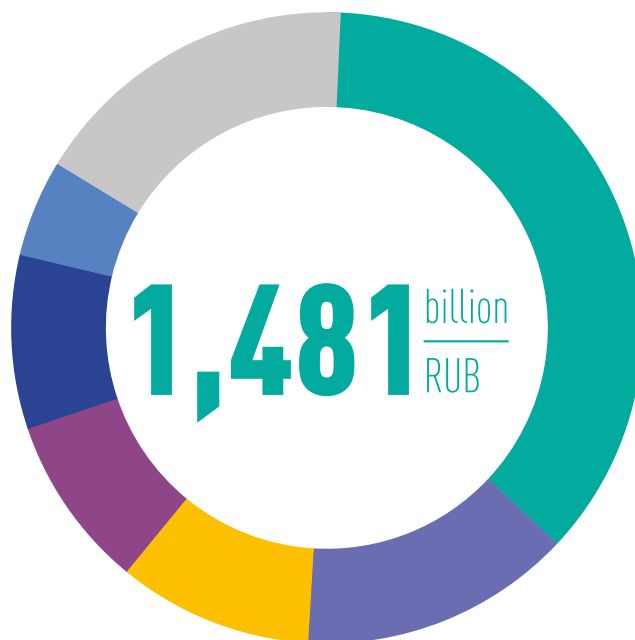
20 place

among Russian regions
in terms of GRP per capita

778.7 thousand
RUB

GRP per capita in 2021 (forecast)

STRUCTURE OF GROSS REGIONAL PRODUCT IN 2021



39%
industry

7%
construction

12%
transportation
and storage

5%
agriculture

10%
wholesale
and retail trade

18%
other

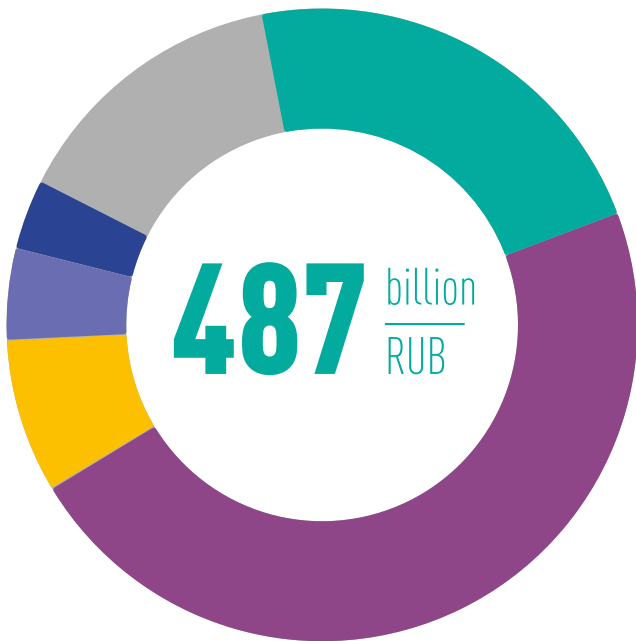
9%
real estate
transactions



INVESTMENTS

Data source: Federal State Statistics Service in Saint Petersburg and Leningrad Region (Petrostat)

STRUCTURE OF INVESTMENTS IN FIXED ASSETS ACCORDING TO THE TYPES OF ECONOMIC ACTIVITY IN 2022 (LARGE AND MEDIUM-SIZED ENTERPRISES)



47.1%
manufacturing industries

4.6%
real estate transactions

22.3%
transportation and storage

3.6%
professional, scientific and technical activities

7.8%
provision of electric power, gas and steam; air conditioning

14.6%
other

10 place

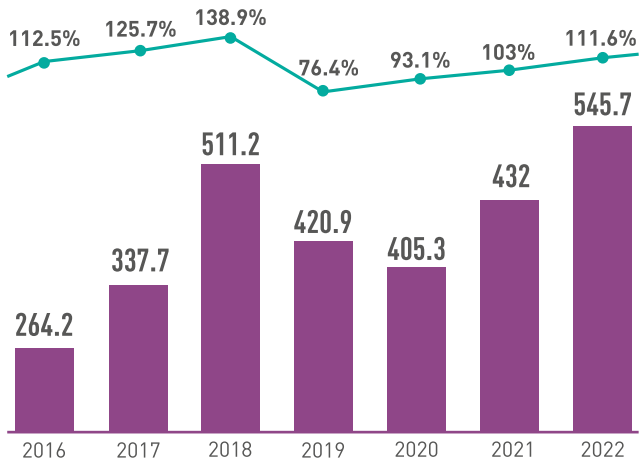
among all Russian regions in terms of the volume of investments in fixed assets at the end of 2022

11 place

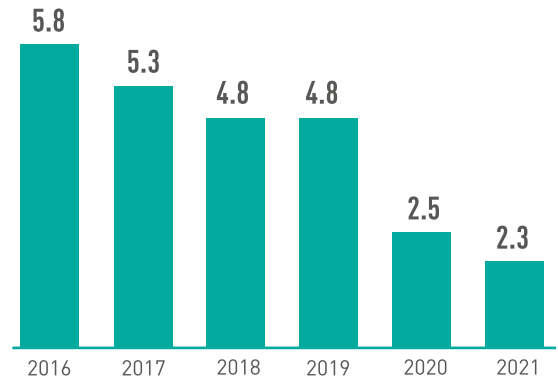
among all Russian regions in terms of the attracted foreign direct investment in 2021



INVESTMENTS DYNAMICS, BILLION RUB



FOREIGN DIRECT INVESTMENT DYNAMICS, BILLION USD



RATINGS

1 place

ESG rating of the Russian regions:
crisis preparedness in 2021

Expert

5 place

among the Russian regions
with the lowest investment risk in 2021

Expert



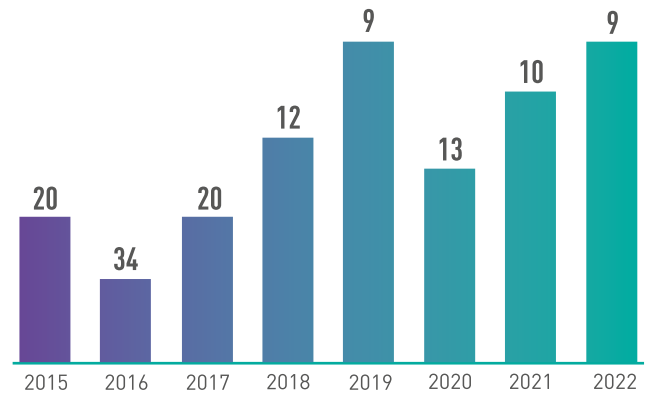
7 place
in the ranking of the Russian regions
in terms of the quality of life in 2022



IC3 (high)
the level of investment attractiveness
of the region in 2022



DYNAMICS OF THE PLACE OF LENINGRAD REGION IN THE NATIONAL INVESTMENT CLIMATE RANKING



INDUSTRY

Data source: Federal State Statistics Service in Saint Petersburg and Leningrad Region (Petrostat)

STRUCTURE OF SHIPPED GOODS OF MANUFACTURING INDUSTRIES



24.7%

manufacture of coke and petroleum products



3.3%

manufacture of finished metal products, except for machinery and equipment



15.6%

manufacture of chemical substances and chemical products



13.3%

other



14.6%

manufacture of food products



8.5%

manufacture of tobacco products



7.6%

manufacture of paper and paper products



5%

manufacture of other non-metallic mineral products



4%

manufacture of rubber and plastic goods

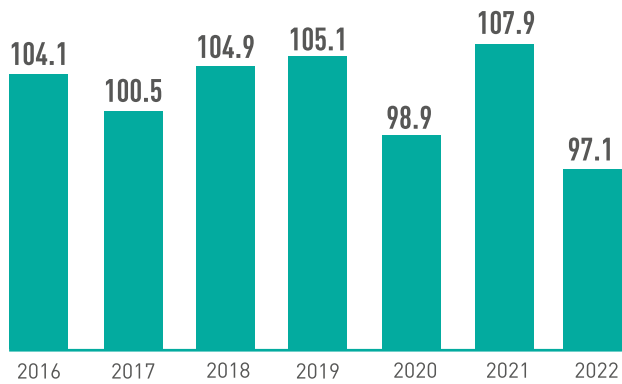


3.4%

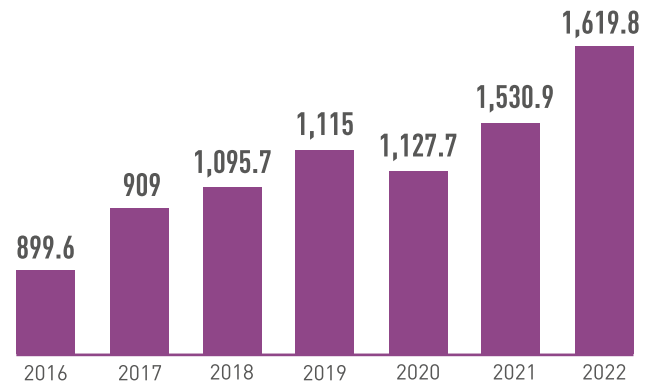
manufacture of other vehicles and equipment



DYNAMICS OF INDUSTRIAL PRODUCTION INDEX, %



VOLUME OF SHIPPED GOODS OF MANUFACTURING INDUSTRIES, BILLION RUB

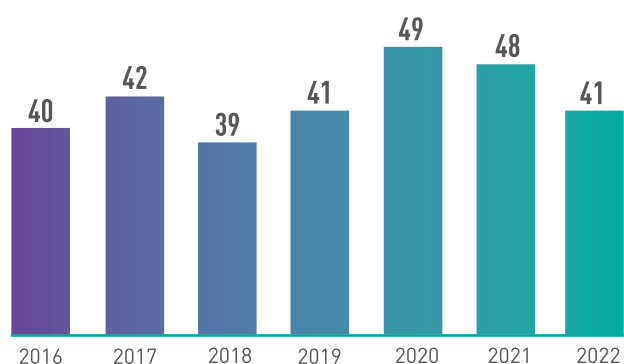


EXPORT

Data source: Federal State Statistics Service in Saint Petersburg and Leningrad Region (Petrostat)

The key aim of industrial development within the national project “International cooperation and export” is the increase of the export volume of non-resource non-energy goods produced by exporting organizations — small and medium business entities.

SHARE OF NON-RESOURCE NON-ENERGY EXPORT IN THE TOTAL EXPORT IN 2016–2022, %



1 place

among all regions of Northwestern federal district in terms of non-resource non-energy export in 2022

Leningrad region is the largest exporter of tea, paper and paper products, tobacco, tyres and mineral chemical fertilizers

EXPORT LAUNCHING ACTIVITIES

Within the national project “International cooperation and export” Leningrad region implements measures aimed at the provision of assistance to the products (made by regional companies) entering foreign markets and expanding their sales geography.

46 SMEs of Leningrad region

total number of exporters who received assistance in entering foreign markets in 2022

24 million USD

volume of supported export in 2022



MAIN MARKETS

14.9%

China

11.2%

the Netherlands

9.8%

Brazil

6.8%

Belgium

148

counterparty countries



PRIORITY DEVELOPMENT SECTORS

INDUSTRY

55%

share of industry in the total volume of investments in fixed assets

31%

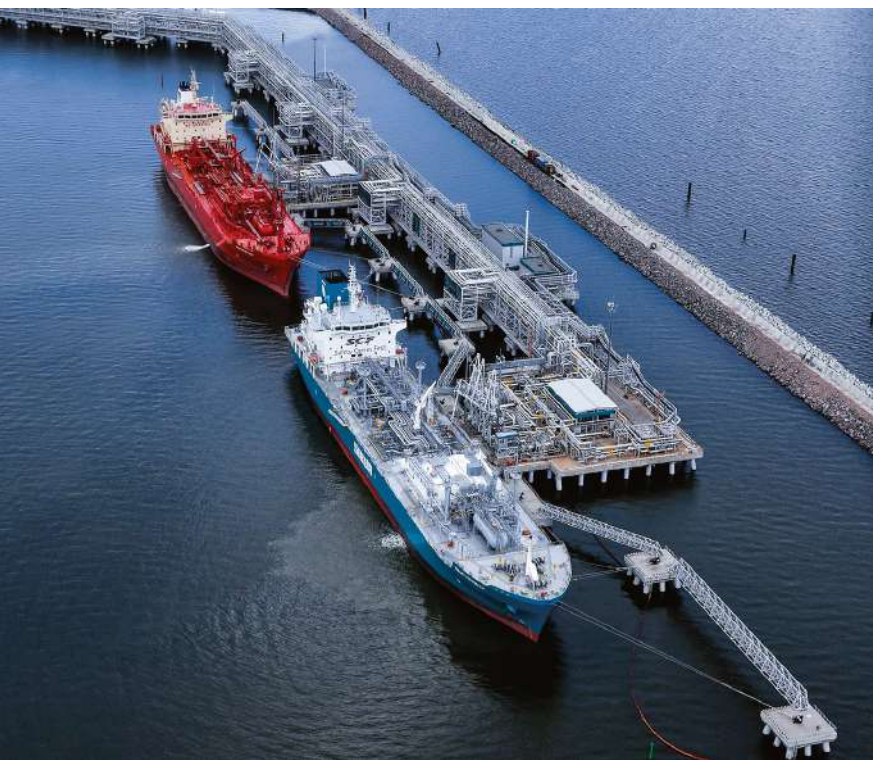
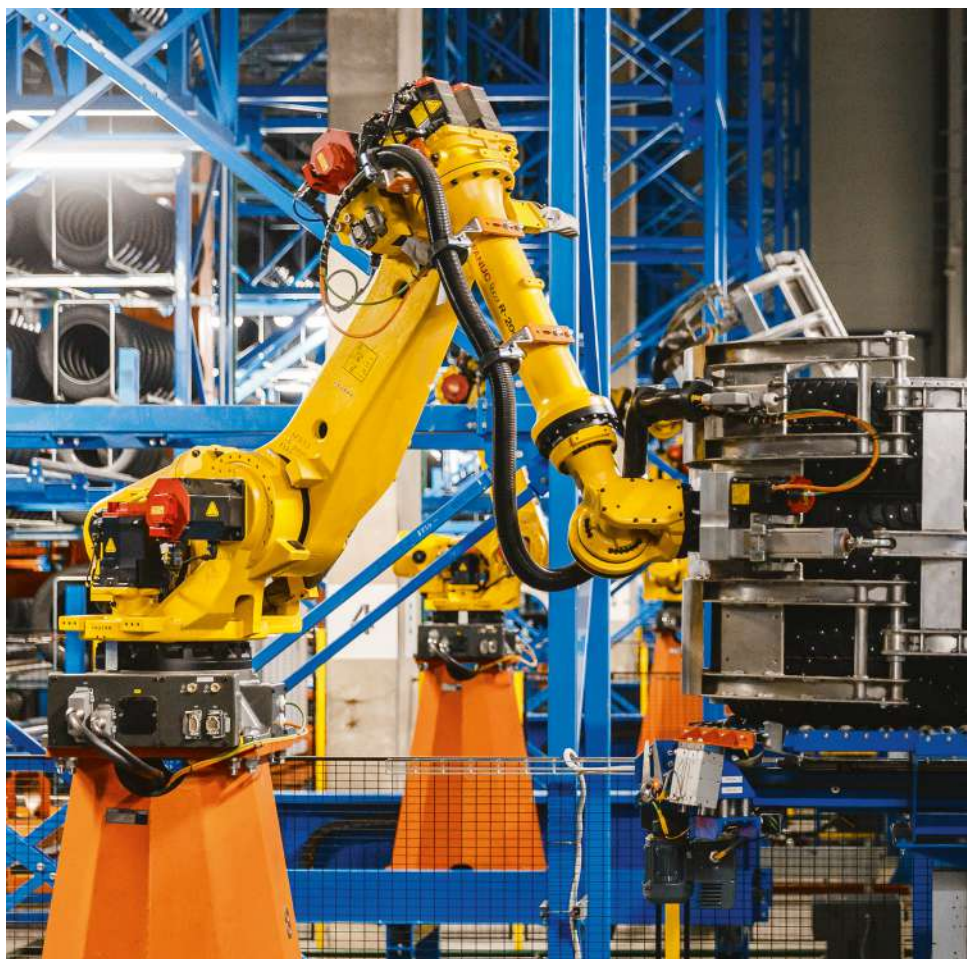
share of employees working in the industrial enterprises of the region

5.8% by

increase in the volume of shipped goods of manufacturing industries in 2022

MANUFACTURE OF COKE AND PETROLEUM PRODUCTS

has the biggest share in the volume of shipped goods of own production in 2022



LOGISTICS

2 place

Ust-Luga port area occupies the 2nd place among all ports in Russia in terms of cargo turnover

PRIMORSK

the largest port in Russia in terms of the shipment of oil and petroleum products

13% by

increase of the cargo turnover in Ust-Luga port area in 2022



TOURISM

2 times

increase of the tourist flow
in the region since 2012

700 over

annual tourist events
in the region



The region has great recreational potential, especially its northern districts — Vyborgsky, Priozersky, Vsevolozhsky



The south of the region has borders with the largest tourism centres — Pskov and Novgorod regions



Navigable rivers Neva, Volkhov, Svir and other are suitable for the organization of cruise tours

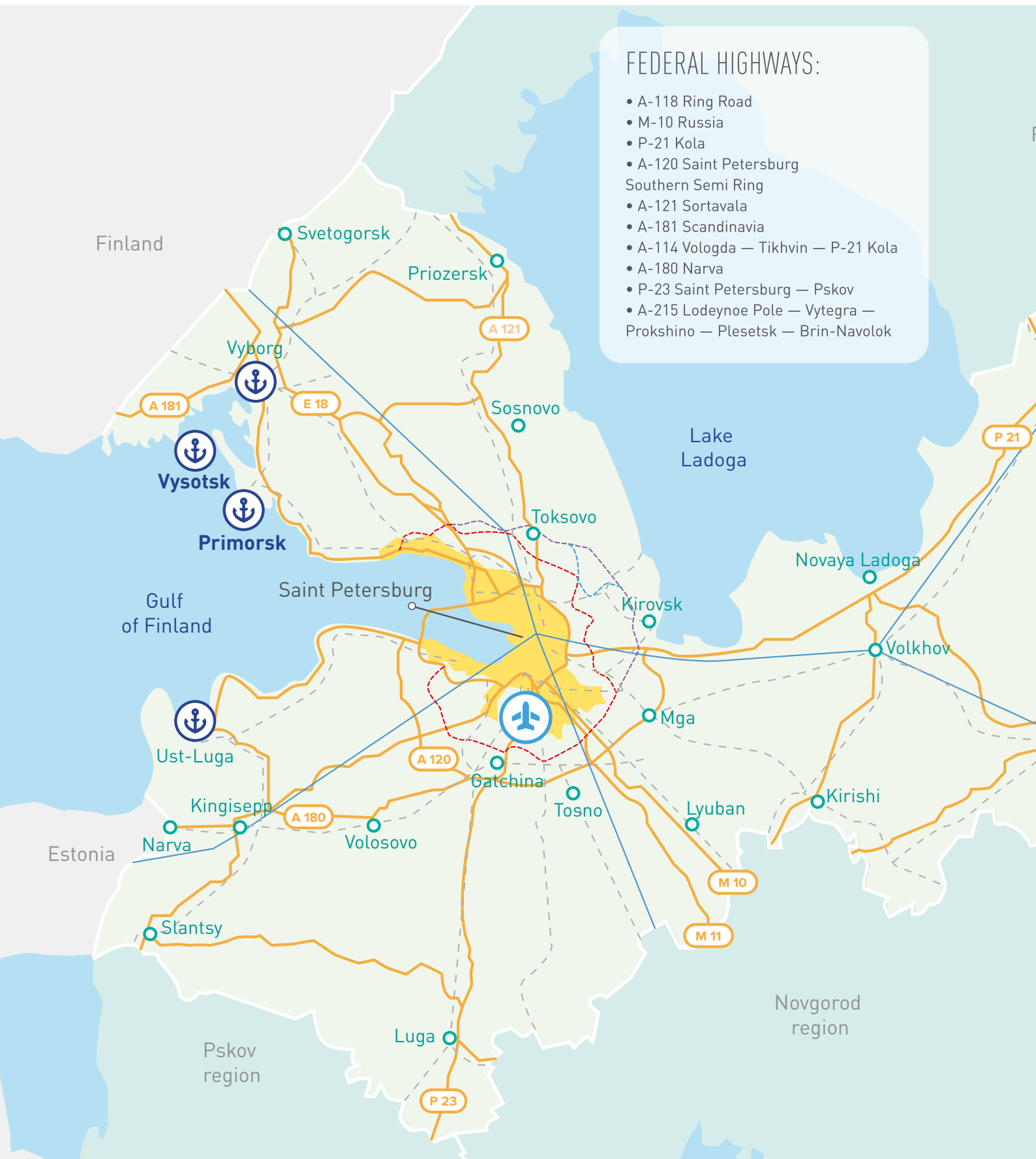


The projects of large all-season resorts — Igora and Ohta Park — are implemented in the region



Vyborg is the only monument of medieval European architecture in Russia

TRANSPORT INFRASTRUCTURE



- FEDERAL HIGHWAYS:
- A-118 Ring Road
 - M-10 Russia
 - P-21 Kola
 - A-120 Saint Petersburg Southern Semi Ring
 - A-121 Sortavala
 - A-181 Scandinavia
 - A-114 Vologda — Tikhvin — P-21 Kola
 - A-180 Narva
 - P-23 Saint Petersburg — Pskov
 - A-215 Lodeynoe Pole — Vytegra — Prokshino — Plesetsk — Brin-Navolok



Leningrad region is located in the intersection of motorways, water and air routes with international transport corridors: Eurasian North-South transport corridor (NS), Eurasian Transsib corridor (TS), Pan-European transport corridor No. 9 (PE9).

3,609 km
railways

1,839 km
federal highways

1,850 km
waterways

21,858 km
roads

4,627 km
main pipelines

LEGEND:

- Regional cities
- ✈ Airport
- ⚓ Ports
- Highways
- - Railways
- Gas pipeline
- · - · Ring road-2 version 1
- · - · Ring road-2 version 2
- · - · Ring road-2 version 2.1

1 place among all regions in Northwestern federal district in terms of the total length of public railways

MAP OF PORTS

Commercial sea ports play a key role in the development of the transport and logistics system of Leningrad region. Cargo turnover in 2022 — 197 million tons of cargo, which is 23% of the total cargo turnover of all Russian sea ports.

VYBORG

530 thousand tons

cargo turnover in 2022

VYSOTSK

16 million tons

cargo turnover in 2022

3 operating terminals

+2 terminals under construction

PRIMORSK

 SEZ is planned to be created

57.1 million tons

cargo turnover in 2022

2 operating terminals

+1 terminal under construction

UST-LUGA

 SEZ is already created

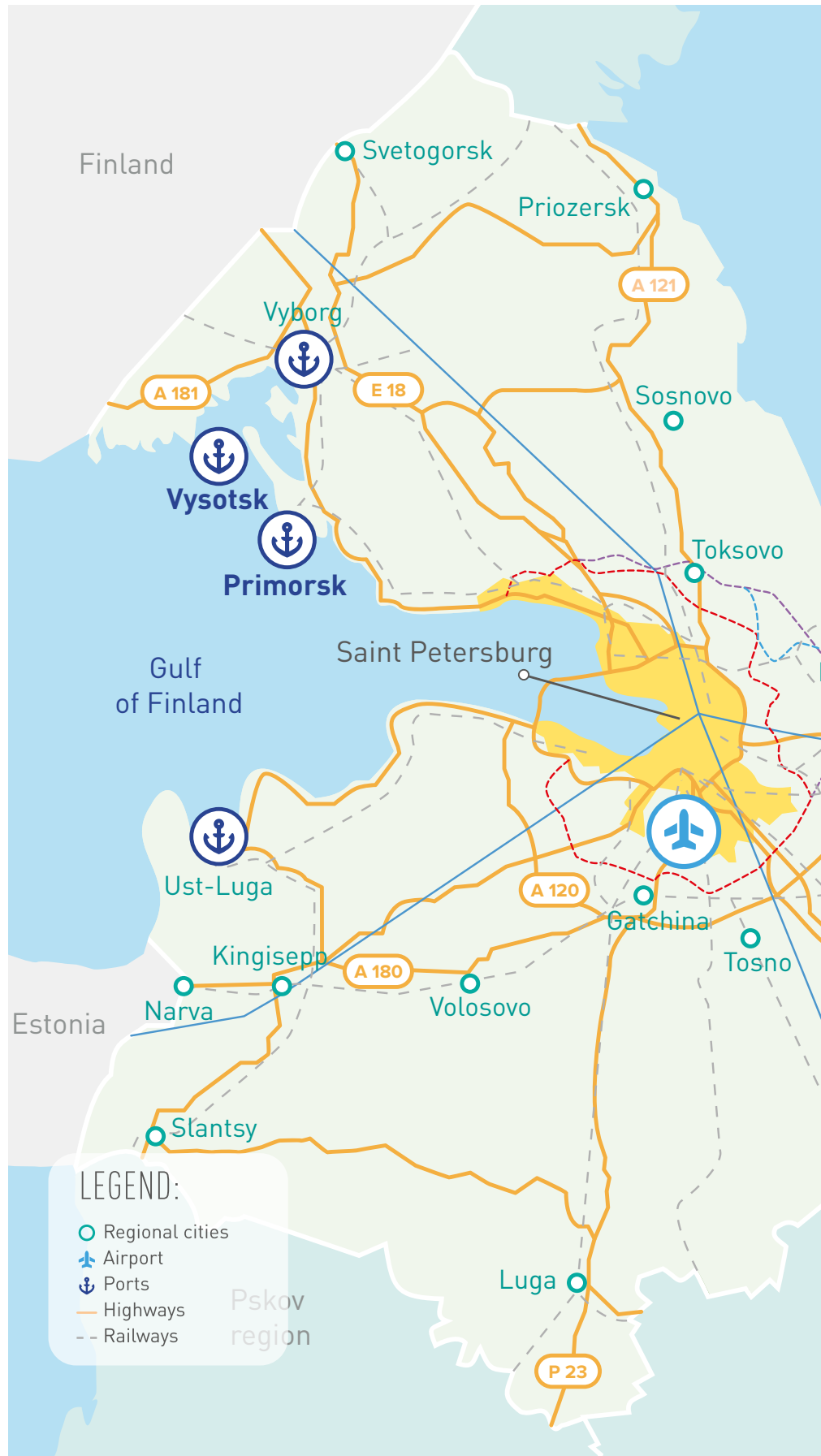
124.1 million tons

cargo turnover in 2022






>20 categories of cargo

12 operating terminals

+6 terminals under construction



LEGEND:











-  Regional cities
-  Airport
-  Ports
-  Highways
-  Railways

UST-LUGA PORT AREA


















 **Vistino, Ust-Luga, Kingiseppsky district**

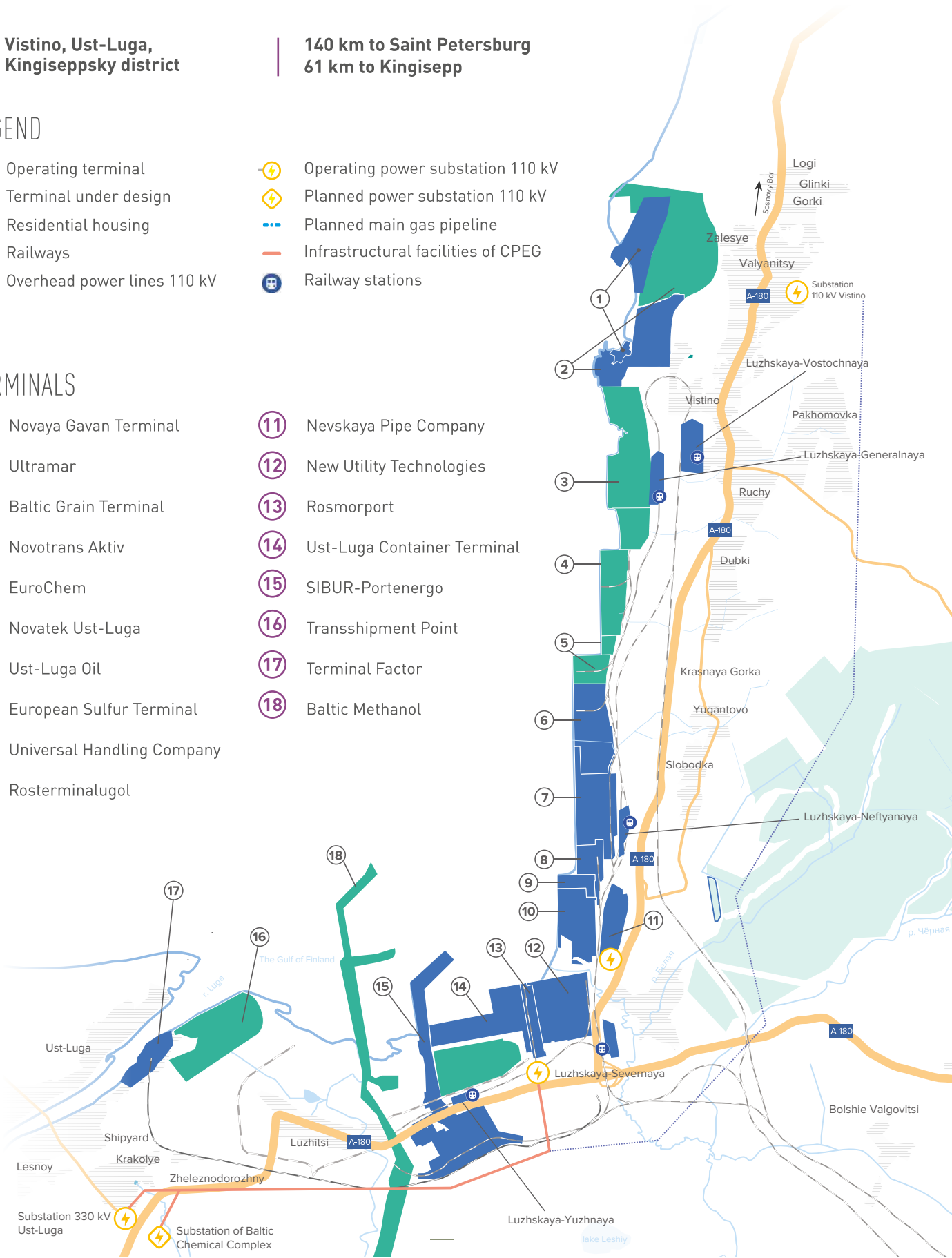
140 km to Saint Petersburg
61 km to Kingisepp

LEGEND

-  Operating terminal
-  Terminal under design
-  Residential housing
-  Railways
-  Overhead power lines 110 kV
-  Operating power substation 110 kV
-  Planned power substation 110 kV
-  Planned main gas pipeline
-  Infrastructural facilities of CPEG
-  Railway stations

TERMINALS

- | | |
|--|--|
|  Novaya Gavan Terminal |  Nevskaya Pipe Company |
|  Ultramar |  New Utility Technologies |
|  Baltic Grain Terminal |  Rosmorport |
|  Novotrans Aktiv |  Ust-Luga Container Terminal |
|  EuroChem |  SIBUR-Portenergo |
|  Novatek Ust-Luga |  Transshipment Point |
|  Ust-Luga Oil |  Terminal Factor |
|  European Sulfur Terminal |  Baltic Methanol |
|  Universal Handling Company | |
|  Rosterminalugol | |













VYSOTSK PORT AREA






 Vysotsk, Vyborgsky district

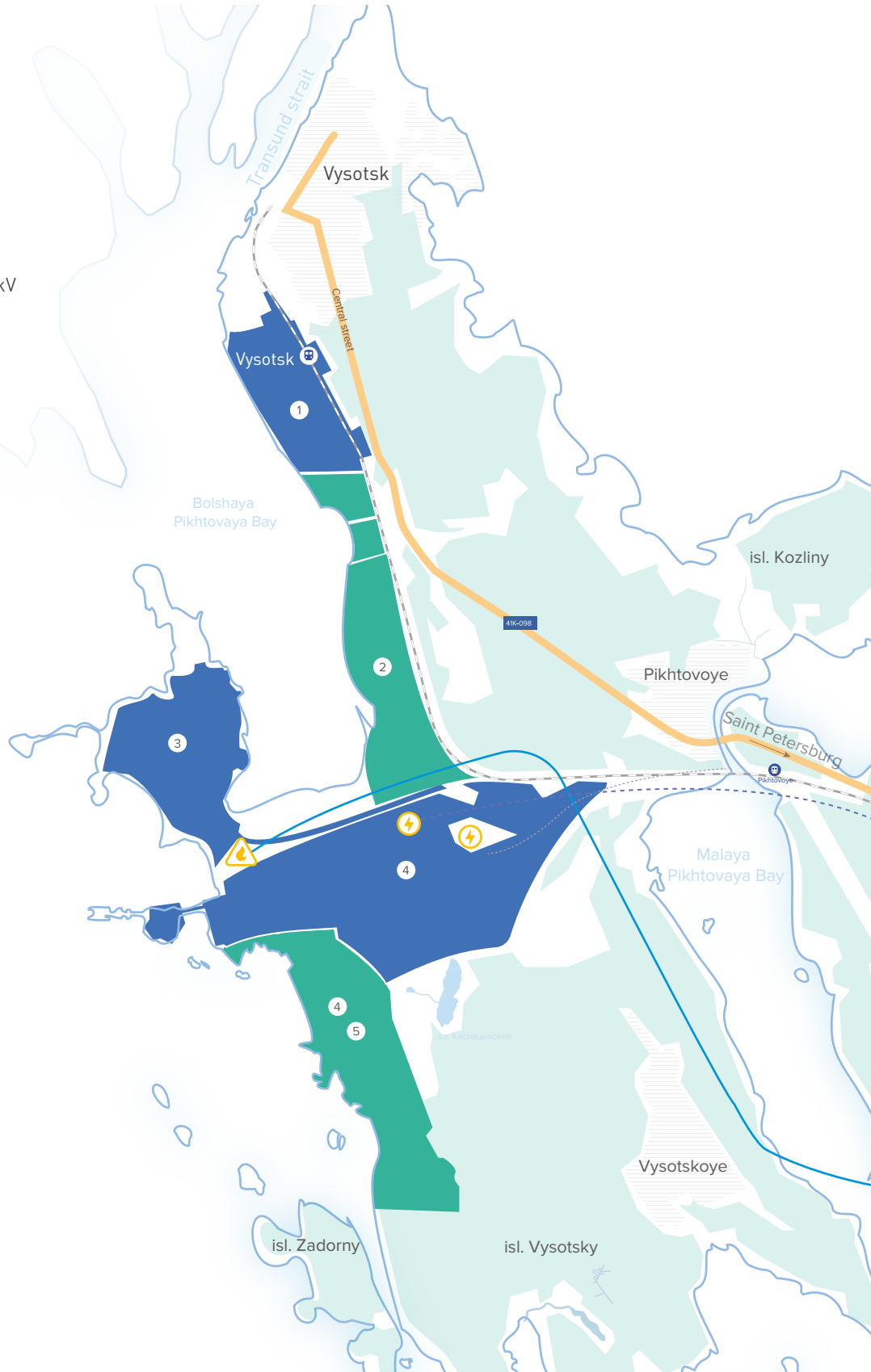
100 km to Saint Petersburg
26 km to Vyborg

LEGEND

-  Operating terminal
-  Terminal under design
-  Industrial zones
-  Residential housing
-  Railways
-  Operating power substation 110 kV
-  Overhead power lines 110 kV
-  Main gas pipeline
-  Gas distributing plant Vysotsk
-  Railway stations

TERMINALS

-  1 Vysotsky Port
-  2 Tehnotrans
-  3 Cryogas-Vysotsk
-  4 Distribution transshipment complex LUKOIL II
-  5 Gas-Sintez



PRIMORSK PORT AREA

📍 Primorsk, Vyborgsky district

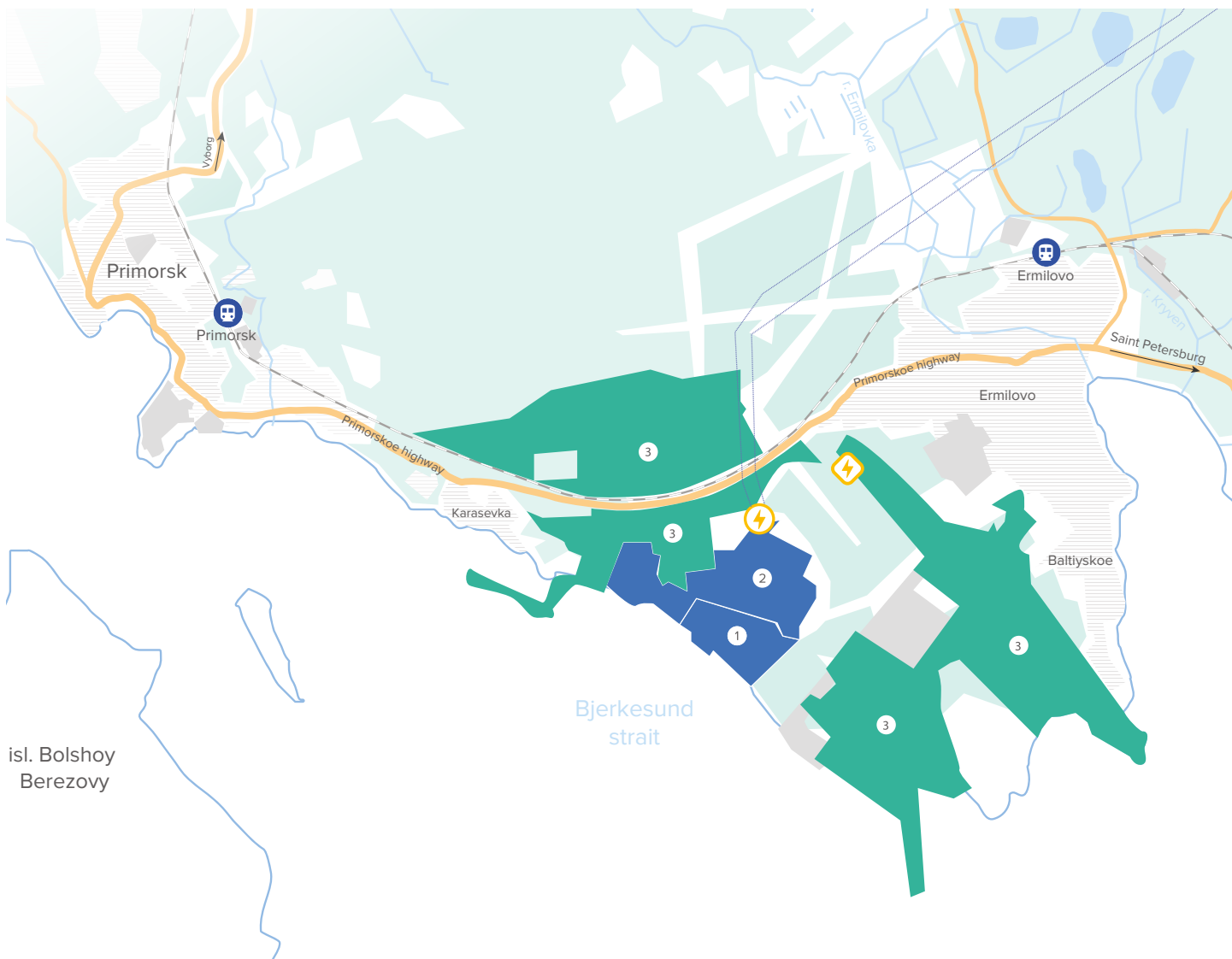
100 km to Saint Petersburg
49 km to Vyborg

LEGEND

- Operating terminal
- Terminal under design
- ▨ Residential housing
- Railways
- ⚡ Operating power substation 110 kV
- ⚡ Planned power substation 110 kV
- Overhead power lines 110 kV
- 🚂 Railway stations

TERMINALS

- ① Primorsk Commercial Port
- ② Transneft — Primorsk Port
- ③ Primorsk Universal Loading Complex





KEY INVESTMENT PROJECTS IN LENINGRAD REGION



Large investment projects
in the region



Success stories
of our clients

55.8 billion
RUB

volume of investments

>1 million
tons

project capacity per year

150

jobs



We have developed good partnership experience with both local authorities and budgetary organizations. For many years Phosphorit, the Administration of Kingiseppsky District and the Government of Leningrad Region have been signing agreements on social and economic cooperation.

Vladimir Erlykov

Executive Director of Phosphorit Group of Companies

Products made by Phosphorit are delivered to consumers from more than 70 countries in the world and 35 regions of the Russian Federation



EuroChem, established in 2001, is the largest Russian manufacturer of mineral fertilizers and is among top ten leaders of the branch in the world.

A facility for ammonia production, that is required for the production of nitrogen fertilizers, was built within the frameworks of an investment project at the premises of Phosphorit factory. The strictest requirements for technical reliability and environmental safety were imposed on the project.

120 billion
RUB

volume of investments

2025

production was launched

>250

jobs

EuroChem Northwest is a leading organization in Russia in terms of the volume of produced phosphoric mineral fertilizers. The company also occupies the first place in Russia in terms of the volume of produced defluorinated phosphate.

A new industrial complex that includes ammonia production with the project capacity amounting to > 1 million tons per year and granular carbamide production with the project capacity of > 1.4 million tons per year. The project is the second phase of the development of an industrial site of Phosphorit factory. The new enterprise will strengthen the industrial potential of domestic chemical industry and Leningrad region. An agreement on protection and promotion of investments was included within the project in 2020.



45 billion
m³ per year

gas processing at the gas
processing complex

~70,000

employees to be attracted at the peak
of construction

~750

employees — current staff

Annual production at the gas processing factory:

19.5 billion m³ of commercial gas

13 billion tons of LNG (C1),
up to **3.8 million tons** of ethane fraction (C2)

up to **1.7 million tons** of LPG (C3–C4)

0.1 million tons of pentane-hexane
fraction (C5+)

An integrated complex for processing
and liquefaction of natural gas

RusChemAlliance is a joint venture of Gazprom and RusGazDobycha, established on parity terms. The company is implementing the project of the Gas processing complex as a part of the Complex for processing ethane-containing gas (GPC CPEG).

GPC CPEG will become the largest enterprise in Russia in terms of gas processing, one of the most powerful in the world in terms of the processing volume (45 billion m³ of gas per year) and the leader in terms of the production of liquefied natural gas (about 13 million tons per year).

www.baltlng.ru
+7 (812) 240 00 72
office@baltlng.ru



12 billion
euro

volume of investments

~3 million
tons per year

volume of production

>1,800

jobs



The project of the Complex will contribute to the development of a modern hi-tech branch in Leningrad region, will become a significant additional incentive for socio-economic development of the region. The work within the project is being carried out in the consistent fruitful dialogue with the Government of Leningrad Region and its structural units.

Konstantin Makhov

CEO of Baltic Chemical Complex



Baltic Chemical Complex: a new scale of the global polyethylene market

It is a part of the Complex for processing ethane-containing gas.

The basis of the product line includes three product groups of polyethylene:

- HDPE (high density polyethylene);
- LLDPE (linear low-density polyethylene);
- mLLDPE (metallocene linear low-density polyethylene).

www.baltchemc.ru
+7 (495) 221 75 39
bcc@baltchemc.ru



Volkhov branch of Apatit
Volkhov, Volkhovsky district

Ongoing project

~34 billion
RUB

volume of investments

1 million
tons per year

volume of production

1,406
jobs



Our interaction and cooperation with Economic Development Agency of Leningrad Region is significantly contributing to the development of the project. We highly appreciate partnership that we have established. Because we share the same goal — to facilitate stable social and economic development of Leningrad region, to improve the quality of life of its residents.

Sergey Lobanov

Director of the Volkhov branch of Apatit

The annual volume of production of ammophos will exceed 880,000 tons, including 43,000 tons of water soluble ammophos as the result of the implementation of the investment project



The enterprise produces a wide range of mineral fertilizers required in Russia, Asia, South America and Africa and aluminium sulfate (coagulant for water treatment). It is a manufacturer and exporter of sodium triphosphate — the main component for production of synthetic detergents.

In 2019 the investment project “Strategic development of the Volkhov branch of Apatit up to 2025” was launched.

www.phosagro.ru
+7 (81363) 64 902
VfApatit@phosagro.ru

1 billion
euro

volume of investments

17 million
tyres

production capacity per year

>1,000
jobs



Unique professional experience and careful control of every production stage allow manufacturing tyres that meet international quality standards. Cooperation with the Government of Leningrad Region is aimed at the development of economic and social indicators of the region.

Andrey Pantyukhov

CEO of Ikon Tyres

A full cycle tyre production plant in Vsevolozhsk is one of the most technological in Russia

- The full cycle production process is implemented: from the preparation of rubber mix to a finished tyre ready for shipment
- The product range includes tyres for passenger cars, off-road vehicles and commercial passenger transport
- Technological summer and winter tyres for adverse climatic conditions
- A wide range of sizes: from 13" to 21"

www.vsevyres.ru
+7 (812) 336 90 00
info@vsevyres.ru





TPANSPACK
packaging plant

Nurek
M10 Yam-Izhora industrial park,
Telmanovskoe, Tosnensky district

Completed project

6 million
m² per month
volume of produced goods

980 billion
RUB
volume of investments

90
jobs



A project on the implementation of an investment project on construction of a new corrugated cardboard production factory has been developed and completed due to the consulting and information support of Economic Development Agency of Leningrad Region. We will be glad to continue working together with the Agency in our future projects.

Alexey Zlobin

CEO of Nurek

The volume of produced goods has increased from 16 million m² per year in 2013 and amounted to 62 million m² in 2021. The average production growth was 18.5% per year

In 2018 a decision to expand production and construct a new factory for production of corrugated cardboard packaging was made.

The project is being implemented by Nurek company. In 2019 the Industrial Development Fund approved to the company a loan amounting to 250.6 million rubles under the "Development projects" program. The project is included in the list of the regional investment projects in order to receive tax benefits according to the regional law of 25 November 2019 No. 89-oz.

www.t-pack.ru
+7 (812) 702 69 71
office@t-pack.ru

1.1 billion
RUB

volume of investments

11 million
m²

of corrugated cardboard
per month

250

jobs



I believe that our cooperation with Economic Development Agency is efficient. Favourable conditions for doing business are established. The colleagues make advances in many issues, such approach is appealing and it contributes to the fastest implementation of joint projects.

Alexey Chistokin

Director of Remos-Alfa

Remos-Alfa is one of the leaders among the manufacturers of corrugated cardboard packaging in Russia

Remos-Alfa possesses 17 equipment units, including a corrugated board making machine. The company uses modern and advanced technologies, develops R&D and owns a design department providing highly competitive quality of produced goods.

Currently the company is implementing an investment project on the construction and commissioning of a waste paper recycling plant in Kirovsk.

KAPPA RUS

Kappa RUS
Vsevolozhsk, Vsevolozhsky district

Ongoing project

>2 billion
RUB

volume of investments over
the last 5 years

>300 million
m

of corrugated cardboard in 2022

740

jobs



Cooperation with the Government of Leningrad Region allowed increasing the volume of investments in the modernization of equipment due to the received government support and tax benefits. The colleagues from the economic team are always ready to provide assistance, consultations and support. That is very important and we really appreciate our strong business relations.

Patrik Strom
CEO of Kappa RUS

Kappa RUS is a leader in the production of corrugated cardboard and corrugated cardboard packaging in Northwestern federal district

Kappa RUS includes 3 sites for the production of corrugated cardboard and corrugated cardboard packaging (in Vsevolozhsk, Kommunar and Moscow) and a factory for the production of bag-in-box bags for liquid food products (in Vsevolozhsk).

In 2022 the company produced 19 million bags for liquid food products.

The production sites of Kappa RUS are equipped with modern machines that allow manufacturing products in accordance with the highest international quality standards.

www.kapparus.ru
+7 (812) 329 76 00
info@kapparus.ru





Svetogorsk PPM

Svetogorsk Pulp and Paper Mill
Svetogorsk, Vyborgsky district

Completed project

>1.2 billion
RUB

volume of capital investments
in 2023

>600 thousand
tons

annual production volume

>1,700

jobs



Since October 2022 the company belongs to the Russian stakeholders. We continue developing new types of products, maintaining the continuity of our rich history. Favourable economic conditions created by Economic Development Agency of Leningrad Region support our company and other enterprises in the region.

Timur Gabidullin

Director of Svetogorsk Pulp and Paper Mill

One of the largest and the most modern pulp and paper enterprises in Russia

The company manufactures office and offset paper, cardboard for liquid food packaging, chemical and thermomechanical pulp, delivers its products to the domestic market, to the CIS and Asian countries.

The enterprise includes 9 main and 80 auxiliary production facilities, as well as 2 timber yards. The plant provides Svetogorsk with drinking water and heat, carries out the treatment of incoming and emerging wastewater, accepts industrial and municipal waste at its own landfill.

The company constantly implements initiatives aimed at the development of the concept of sustainable forest management, environmental protection, support for the local communities and for the social sphere of the region.

+7 (813) 784 11 11
otvet@svetopaper.com





Roca Rus
Tosno, Tosnensky district

Ongoing project

4.5 billion
RUB
volume of investments

500 thousand
units
volume of produced
goods per year

300
jobs



Cooperation with Economic Development Agency of Leningrad Region has always brought positive results at all phases of the implementation of our investment project. Consultation/information received on time allows immediately resolving issues of various levels that investors face during the project implementation process. The Agency has always provided assistance in solving the most complicated issues.

Alina Chernikova

Executive Director of Roca Rus

The new sanitary ware production lines in Tosno will be equipped with modern equipment, which will allow increasing the productivity of the factory from 500 thousand to 1.5 million production units per year.

A leading manufacturer of bathroom supplies in Russia. The company's factory in Tosno manufactures a wide range of sanitary ware products: sinks, pedestals, toilet bowls, urinals. On the Russian market the company presents high-quality products of different price segments and design solutions.

Two land plots (3.1 ha and 3.4 ha) have been selected in Tosno for the second phase of the factory. The production plant is recognized as a large-scale investment project, this status gives the right to rent a land plot without bidding procedures.

www.roca.ru
+7 (800) 200 16 40
marketing@ru.roca.com



6 billion
RUB

volume of investments

47production sites in Europe,
North America and Asia**>230**

jobs



Due to the cooperation with Economic Development Agency of Leningrad Region we are establishing more open and efficient dialogue with the regional authorities and companies.

Marina Potoker

CEO of ROCKWOOL in Russia

The enterprise provides thermal and sound insulation to the whole Northwestern federal district, some part of the products is delivered to Central federal district and exported to Europe, China and Asia

One of the world leaders in the production of solutions based on rock wool, used for thermal and sound insulation, fire protection at all types of buildings and constructions, as well as in industrial equipment. Along with Vyborg, company's factories are located in Troitsk (Chelyabinsk region), Balashikha (Moscow region) and in the special economic zone Alabuga in Tatarstan. The products made by the plant in Vyborg were used for the reconstruction of the central building of the State Hermitage, the circus on the Fontanka river, Nikolskie Ryady public space, New Holland Island and for the insulation of Lakhta Centre.

www.rockwool.com/ru
+7 (812) 449 82 49
sales1@rockwool.com



КАПРИ

KAPRI
Nikolskoe, Tosnensky district

Ongoing project

1 billion
RUB

volume of investments

300 units
per year

volume of produced vehicles

120

jobs



The project on the construction of a new factory for the production of tank semi-trailers and tank trucks designed for the transportation of petroleum products was implemented with the comprehensive support of the Government of Leningrad Region.

Andrey Zhigalo

Director of KAPRI

KAPRI is a manufacturer of reliable and safe tank trucks for the transportation of petroleum products — petrol, fuel oil, diesel fuel, methanol



Since 1993 the company has been developing and manufacturing high-quality vehicles for the transportation of petroleum products, food and chemical liquids.

The first Russian tank semi-trailer with the capacity of 39,000 litres was made by the company in 1994.

The company is awarded with diplomas for the participation in international exhibitions. The winner of the “Star of Quality 2018” award in the All-Russian competition of goods and services.

www.kapri.ru
+7 (812) 449 75 12
office@kapri.ru



Experimental Factory of Building
Constructions

Gatchina, Gatchinsky district

~417 million
RUB

volume of investments

15 thousand
m²

buildings per year

100

jobs



Experimental Factory of Building Constructions and Economic Development Agency of Leningrad Region concluded a cooperation agreement, within which the Agency provides support to the investment project on “one-stop-shop” basis.

Peter Kuleshov

CEO of Experimental Factory of Building Constructions

A diversified construction and production factory that provides all stages in the construction industry on a turnkey basis

The total area of the factory owned by the company, including production and warehouse premises, is 71,000 m². Premises rent in Rzhev and Tikhvin — 30,000 m².

- Productive capacity of the factory:
 - 90,000 m² of buildings and structures per year;
 - 10,000 tons of metal structures per year;
 - 400,000 m² of enclosure structures like three-layer sandwich panels for buildings of various purposes;
 - 7,500 m² of buildings of various purposes per month.
- The total volume of performed work from 2020 to the second quarter of 2022 — 12.5 billion rubles.

www.ozsk.ru
+7 (813) 719 92 44
main@ozsk.ru



2 billion
RUB

volume of investments
in equipment for a new
production facility

2,700 tons
in 2022
of powder paints for pipe industry

>200
jobs



Modern Pigment is one of the leaders in the domestic chemical industry. And we are proud to be located in Leningrad region where we can fulfil our investment and production potential to the full extent.

Alexander Shikhanov

CEO of Pigment-Holding

Manufactures Russian products not inferior to Western counterparts in terms of their quality

Pigment-Holding includes:

- Pigment Science — a research institute dealing with the development of special materials with specified characteristics and properties, with the preparation of a package of documents, as well as the product quality control;
- Pigment Powder Paints manufactures powder-based paints and primers, custom products for various types of pipelines;
- Pigment Paint and Varnish Special Systems manufactures varnishes, enamels, putties, primers and other liquid-based materials;
- Pigment Storage provides storage areas for products.

www.pigment.ru
+7 (812) 645 25 13
npk@pigment.ru





Litum
Annolovo, Tosnensky district

Completed project

2.2 billion
RUB

volume of investments

20 million
litres

volume of produced goods

185

jobs



Our aim is the creation of an expert centre for the development of technical solutions in the sphere of protective coatings in Leningrad region with the support of the regional Government.

Andrey Druzhinin

Head of Litum

The leader in the production of reliable and efficient solutions in the sphere of protective coatings for various branches of industry, including shipbuilding and ship repair

Litum offers comprehensive solutions. Modern production and latest technologies allow creating paint and powder coatings of high quality.

In order to transform paints into reliable protective coatings Litum offers technical support for projects: a qualified technician visits a facility to control the quality of work, to develop efficient operating procedures, to give consultations, etc.

www.litum.org
+7 (812) 640 00 80
info@litum.org





Production complex of Orimi
Sverdlovskoe, Vsevolozhsky district

Completed project

6 billion
RUB

volume of investments

84 thousand
tons

volume of produced tea
and coffee

2,281

jobs



The whole history of our production complex is a continuous investment process, growth and development. The success and efficiency of this process (as the overall success of the enterprise) was to a great extent determined by the policy of the regional Government.

Mikhail Sokolov

CEO of Orimi production complex

Orimi manufactures products under its own trademarks: tea — Greenfield, TESS, Princess Noori, Princess Java, Princess Kandy, Gita, Shah, Pearl of the Nile, coffee — Jockey and Jardin



A key asset of tea and coffee industry in Russia. The company's structure includes two tea and coffee factories, a coffee plant, warehouse complexes for raw materials, component parts, finished products, specialized mechanical production units.

The production process uses tea and coffee raw materials from the leading tea and coffee producing countries (Sri Lanka, India, China, Kenya, Indonesia, Brazil, Columbia, Ethiopia, etc.).

www.orimi.com
+7 (812) 346 82 40
mail@orimitrade.ru



JACOBS DOUWE EGBERTS RUS
Villozskoe, Lomonosovsky district

Completed project

~25 billion
RUB

volume of investments

>35 thousand
tons

of finished goods per year

600

jobs

Total revenue of JDE Peet's in the world in 2022 —
8.2 billion euro

Total number of employees in the world — **20,710**

Leadership positions at **43 markets in the world**

One of the leading coffee and tea sellers in the world,
offering about 4,200 thousand cups of coffee or tea
per second

Today coffee and tea products made by the company are represented in more than 100 countries in the world. The factory of JACOBS DOUWE EGBERTS RUS located in Lomonosovsky district of Leningrad region celebrates 23 years in 2023.

It is one of the largest full cycle production sites in the world, manufacturing such well-known coffee brands as Jacobs Monarch, Jacobs Monarch Millicano, Carte Noire, L'OR, Tassimo, Maxwell House, Maxim.

www.jacobsdouweegberts.com
+7 (812) 346 76 20
Ru-proc@jdecoffee.com





Piterprom Group of Companies
Telmanovskoe, Tosnensky district

Ongoing project

>300 million
RUB

volume of investments

~900 tons
per year

planned production capacity

~60

jobs



Piterprom Group of Companies is grateful to Economic Development Agency of Leningrad Region for its timely and professional assistance in the selection of land plots for the implementation of an investment project. Our acquaintance with Leningrad region started with communication with the Agency, I would like to thank this professional team for its work.

Vyacheslav Gordeev

Head of Piterprom Group of Companies

For many years Piterprom has been presenting high-quality food ingredients to the Russian market

Piterprom Group of Companies develops and introduces milk and protein dry mixes, complex food additives and stabilization systems for the production of goods of all branches of the food industry.

The company manufactures functional food for people leading an active lifestyle: high-protein milkshakes, protein mixes for pancakes, dry cereals with protein and fruit fillings.

www.piterprom.com
+7 (812) 565 01 01
info@piterprom.com



2 billion
RUB

volume of investments

5,400 tons
per year

volume of production

150

jobs



Leningrad region has a quite high level of infrastructure development, there is program aimed at the investment support which provides government support for business development.

Maria Butkina

CEO of Kruglyj God

The second phase of a greenhouse complex is currently being prepared to be launched

The complex includes three main parts: greenhouses for the cultivation of cucumber crops, tomato and lettuce, an administrative building and a power centre. The greenhouses are represented by 8 units with the total area of 6.2 ha. The maintenance of the microclimate and lamp operation mode is provided by Priva computer system.

The power centre is an integrated building that consists of 2 parts united by a single thermal scheme and a single system of automatic control of heat flows (power generating and boiler part).

www.aph-ecoculture.ru
+7 (495) 514 00 99
Info@apheco.ru



422.7

 million
USD

volume of investments

8

 million
tonsvolume of cargo
transshipment per year

359

jobs



We would like to express our sincere gratitude and appreciation to Economic Development Agency of Leningrad Region for its help concerning informational and organizational support to the project on the construction of a transshipment terminal for mineral fertilizers in Ust-Luga commercial seaport.

Dmitry Tarasov

Executive Director of EuroChem Terminal Ust-Luga

One of the most hi-tech terminals for the transshipment of mineral fertilizers in Ust-Luga commercial seaport

The company is implementing a project on the construction of the transshipment terminal for mineral fertilizers in Ust-Luga commercial seaport. It will be used for the reception, short-term storage and shipment of mineral fertilizers (nitrogen-phosphorus fertilizers, potash fertilizers).

The terminal is a completely closed technology. Cargo is delivered by railway transport and is departed by sea transport. Shipload is stored in the modern warehouses equipped with structures and systems preventing pollution of water bodies.



348 billion
RUB

volume of investments

96.6 million
tons per year

project capacity of the complex

6,000

jobs



The project is being implemented with the support and active participation of the relevant committees and subdivisions of the Government of Leningrad Region. An agreement on socio-economic cooperation was concluded by the investor, the region and the municipal unit.

Evgeny Savkin

CEO of Primorsk Universal Loading Complex

The project transshipment capacity of the complex — 96.6 million tons of various cargo per year.



The company is implementing a project on construction of the universal deep-water sea port complex Primorsk Universal Loading Complex. The creation of a special port economic zone is being developed together with the Government of Leningrad Region. Specialized and universal terminals for the transshipment of various cargo are being created in the territory of Primorsk Universal Loading Complex. Logistic and social infrastructure is also being developed.

>75 billion
RUB

volume of investments

24.3 million
tons

volume of transshipment
per year

765

jobs



Economic Development Agency of Leningrad Region provides support to the investment project and assistance in obtaining permission and conciliation documentation for the terminal within the framework of the regulations for the interaction with the executive authorities of the region.

Alexey Zharkov

CEO of Multipurpose Trade Terminal Ust-Luga

The terminal will be used for the transshipment of general, bulk, grain and food cargo with the total volume of 24.3 million tons per year

The company is implementing a large-scale investment project on the construction of the multipurpose trade terminal Ust-Luga in Ust-Luga seaport.

The terminal will be equipped with the enclosed type conveyor and handling equipment that prevent dust spread to the external environment, with the modern dust suppression and aspiration systems. The technology of hard type dust screens and the system of irrigation of stacks of the "dry fog" type will be applied during transshipment.

www.novotrans.com
+7 (495) 925 54 50
estate@novotrans.com



>40 billion
RUB

volume of investments

12 million
tons per year

volume of transshipment

>1,000

jobs



Since the beginning of Ultramar project implementation, the interaction with Economic Development Agency of Leningrad Region allows receiving, almost in online mode, consulting assistance of high quality and promptly resolving investor's questions.

Andrey Bonch-Bruevich

CEO of Ultramar

In April 2022 the company was included in list of the strategic enterprises of Russian economy prepared by the Ministry of Transport of the Russian Federation and other federal executive authorities

Ultramar is implementing a large-scale investment project on the creation of a port complex in Ust-Luga seaport for the storage and transshipment of export cargo produced by Russian manufacturers.

Within the project, from July 2019 to October 2021, the company commissioned a marine terminal for the transshipment of mineral fertilizers and a warehouse logistics zone with the total area of more than 300 ha. In 2023 the company continued developing the terminal due to the construction of new berths and the creation of transshipment capacities increasing cargo turnover up to 25 million tons per year.

www.ultramar.ru
+7 (812) 334 43 85
office@ultramar.ru



>2 billion
RUB

volume of investments

68 thousand
m²

area of warehouse premises
in Northwestern region

500

jobs



In 2020–2022 the company implemented an investment project in the region, which included the construction of a modern office building with an area of 3,100 m² and a Class A warehouse with an area of 25,000 m². Economic Development Agency of Leningrad Region provided continuous support to the project, especially while organizing the processes of coordinating the connection of communications and presenting the building to the state commission within the commissioning process.

For over 110 years Ahlers has been helping its clients all over the world providing modern logistics services and developing individual solutions

The company offers a wide range of traditional and innovative logistics services, such as international forwarding operations, project and trade logistics, warehouse storage, customs registration, information analytics and transportation of valuable cargo.

In 2021 a project on the construction of the regional headquarters of Ahlers (own office building with an area of 3,100 m²) was completed.

In 2022 the new Class A warehouse with an area of 25,000 m² was launched, the volume of investments amounted to 1.5 billion RUB.

www.ahlers.com
+7 (812) 332 67 00
info@ahlers.com





Vysotsk grain terminal
Vysotsk, Vyborgsky district

Ongoing project

13 billion
RUB

volume of investments

4 million
tons

planned cargo turnover
per year

426

jobs



Tehnotrans is implementing an infrastructural project “Vysotsk grain terminal” in Leningrad region. Economic Development Agency of Leningrad Region provides active support and comprehensive assistance to the project within the frameworks of the concluded agreement.

Viktor Chuykin

CEO of Tehnotrans

Tehnotrans is among top 3 largest owners of grain wagons in Russia

The company manages more than 3,500 own grain wagons with the increased wagon body and multipurpose covered wagons.

“Vysotsk grain terminal” project is aimed at the reorientation of transport flows of agricultural products from the Baltic states. The implementation of the project will result in the sustainable growth of cereal crops export, in the creation of new jobs and regular flows of tax payments.

Export (wheat, barley, beet pulp, corn, peas) — 3.5 million tons per year.

Import (raw sugar, soybean meal) — 0.5 million tons per year.

www.tehnotrans.ru
+7 (495) 221 88 11
info@vztagro.ru



2,433 million
RUB

volume of investments

195 thousand
people

number of visitors per year

270

jobs



We are developing a modern ski resort with a unique detox clinic. Our motto is: «Clean body, Clean thoughts, Clean energy!» Economic Development Agency of Leningrad Region provides us with consulting support and informs us about support measures always on time.

Alexander Gordin

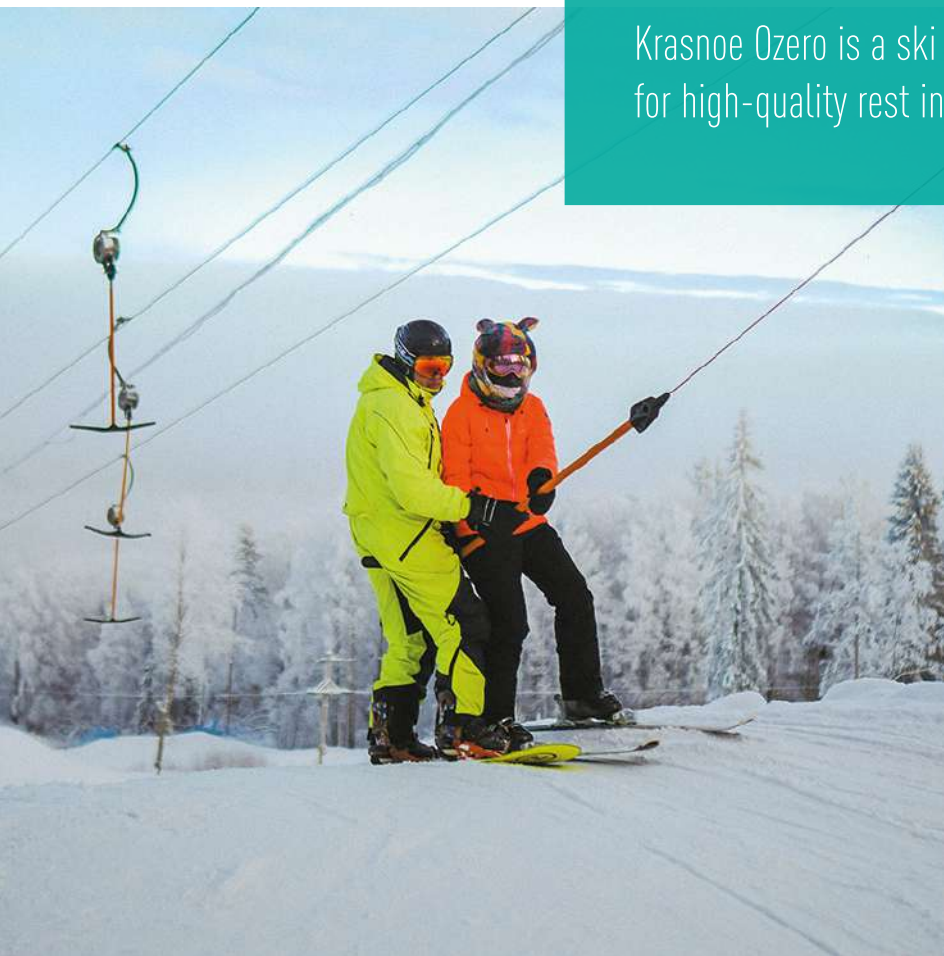
Chairman of the Board of Directors, Ski resort Krasnoe Ozero

Krasnoe Ozero is a ski resort in Leningrad region for high-quality rest in any season

Krasnoe Ozero is an all-season sports and health complex located in the heart of the Karelian Isthmus.

Ski slopes, cottages in a picturesque forest, restaurants and cafes, sport equipment for rent, a skating rink in the forest and a slope for snow tubes.

A detox clinic, an equipped beach, a wakeboard park and a water ramp, slopes for speed skiing and mountain bike trails, tennis courts, sports grounds and well-designed forest nature trails.



1.5 billion
RUB

volume of investments

50 thousand
people

number of visitors per year

200

jobs



We are lucky to work in Leningrad region, because we received real support during the pandemic. Economic Development Agency of Leningrad Region is a very strong team of professionals.

Elena Kovaleva

CEO of the ski centre and the park hotel
Zolotaya Dolina

All-season family resort in Leningrad region



The ski season usually lasts from November to the beginning of May. 12 modern ski slopes of various difficulty levels are open for both beginner skiers and experienced sportsmen.

There are two lakes with clean water, equipped and certified beach and various types of leisure activities in the territory of the resort. In summer outdoor enthusiasts have access to bicycle slopes, a family rope park, a wake park, bicycles, catamarans and SUPs for rent.

The resort offers comfortable cottages for both big and small companies as well as rooms for romantic people and sportsmen.

www.zoldol.ru
+7 (812) 702 78 78
info@zoldol.ru



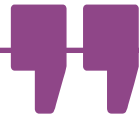
All-season resort Igora
Sosnovskoe, Priozersky district

Completed project

193 rooms
resort capacity

>300 thousand
per year
number of visitors

410
jobs during peak season



We support the initiatives of Leningrad region and Economic Development Agency developed for the attraction of tourist flows, and we also initiate such events: gastronomic evenings, auto theatre Drive Show, children's book *Travels of the Little Mouse Nedo around Ladoga* with integrations of important architectural monuments of the region.

Alexey Kazmin

CEO of all-season resort Igora

Igora is the first all-season resort in
Northwestern region



The resort is located 54 kilometres away from Saint Petersburg. In winter there are 10 ski slopes with the total length exceeding 4 kilometres, cross-country skiing tracks and slopes for snow tubes. In summer guests can enjoy a beach in a pine forest and a wake park, in spring and autumn — festivals, sport competitions, concerts.

The Ice Palace is open in the resort all year round. It is a multifunctional complex for ice sports with a separate area for curling, a hockey and figure skating school. There is also a spa complex and the longest zipline in the region with the total length of 850 metres.

www.igora.ru
+7 (921) 587 29 16
K.Brius@nsburo.ru

TOCHKA° NA' KARTE"

HOTEL CHAIN

Hotel chain Tochka na Karte
Priozersk, Priozersky district
Lodeynoe Pole, Lodeynopolsky district

Completed project

172 rooms
hotel chain capacity

>30 thousand
per year
number of guests in the hotels
in Leningrad region

145
number of jobs in the hotels
in Leningrad region



We have established an effective communication system with Economic Development Agency of Leningrad Region concerning tourism, employment and transport issues. This allows us to take a comprehensive approach to solving common tasks and, in the end, to develop the hospitality industry in Leningrad region.

Ilia Sotnikov

Hotel Manager of Tochka na Karte. Lodeynoe Pole

Tochka na Karte is a good example of the creation of hotel infrastructure for the development of tourism in Russia

Architectural solutions are carefully integrated into the surrounding natural landscape. The project creates the culture of travelling across Russia, increases the popularity and prestige of tourism, and opens the prospects of a new tourist destination: Lake Ladoga — the largest lake in Europe — is becoming the main tourist attraction.

Tochka na Karte hotels are located close to the main objects of interest of Northwestern region in Priozersk, Sortavala, Vidlitsa and Lodeynoe Pole and close to the main roads. This is a convenient stop for those who have planned a big trip in Northwestern region.

www.tochkanakarte.ru
+7 (921) 587 29 16
K.Brius@nsburo.ru





C20

C10

SITES TO IMPLEMENT INVESTMENT PROJECTS



Investment map IRIS



Map of industrial parks



Industrial parks of the region



Territory of advanced development Pikalevo



Special economic zone Ust-Luga



Planned special economic zone Primorsk

INVESTMENT MAP IRIS

IRIS — an investment map of Leningrad region that demonstrates investment advantages and opportunities of the region.

It can be used for the selection of an investment site, the search for communication connection points and information about the long-term plans for the development of the territories.

DETAILED CHARACTERISTICS OF SITES AND INFRASTRUCTURE AVAILABLE ON THE MAP

Schemes of investment sites
Assessment of available infrastructure
Infrastructural development plans

Ongoing investment projects
Land categories, cadastral map, satellite imagery

312 investment sites

20 industrial parks

176 investment projects

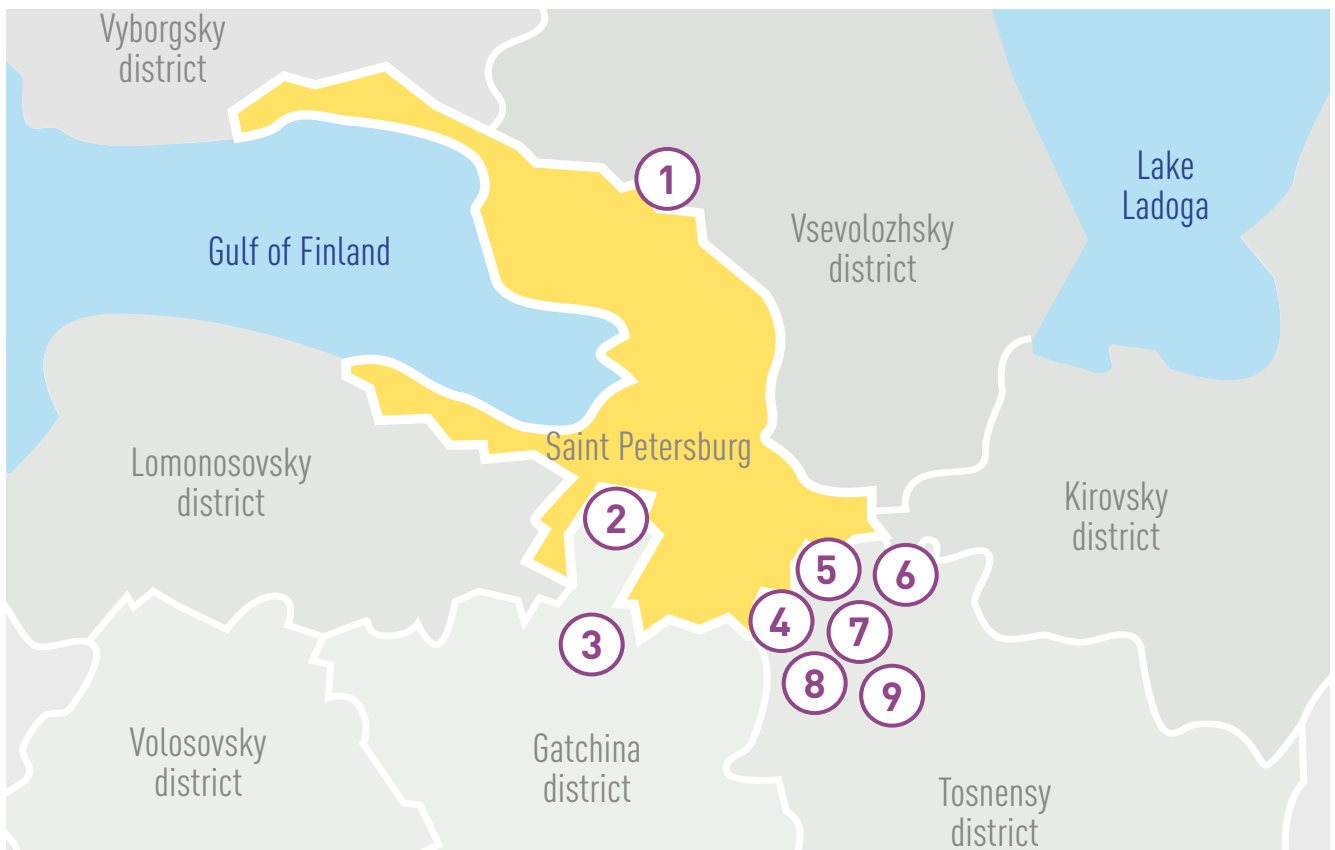
IN 2021 THE NATIONAL ASSOCIATION OF INVESTMENT AND DEVELOPMENT AGENCIES DEFINED IRIS AS THE BEST PRACTICE IN RUSSIA IN THE "INVESTMENT MAP" CATEGORY



MAP OF INDUSTRIAL PARKS IN LENINGRAD REGION

ALL FOLLOWING SITES HAVE ENGINEERING AND TECHNICAL CAPABILITIES
FOR GAS AND POWER CONNECTION

- ① Raum Bugry Industrial Park
- ② Greenstate Industrial Park
- ③ Northwestern Nanotechnology Centre (Nanopark Gatchina)
- ④ M10 Krasny Bor Industrial Park
- ⑤ M10 Yam-Izhora Industrial Park
- ⑥ M10 Pioner Industrial Park
- ⑦ M10 Telmana Industrial Park
- ⑧ M10 Nikolskoe Industrial Park
- ⑨ Fedorovskoe Industrial Park



INDUSTRIAL PARKS IN LENINGRAD REGION

20 INDUSTRIAL PARKS ARE LOCATED IN LENINGRAD REGION

12 operating industrial parks

4 industrial parks being created

4 planned industrial parks

MAIN SPECIALIZATION OF THE PARKS



production of construction materials



production of equipment



placement of logistics, industrial and warehouse complexes



mechanical engineering and metal processing



food and light industry



placement of logistics terminals, warehouses

GENERAL CHARACTERISTICS

1,878 ha

total area of operating parks and parks under construction

191 residents

located in industrial parks

9,665

new jobs created

7,942 million RUB

volume of attracted private investments

42%

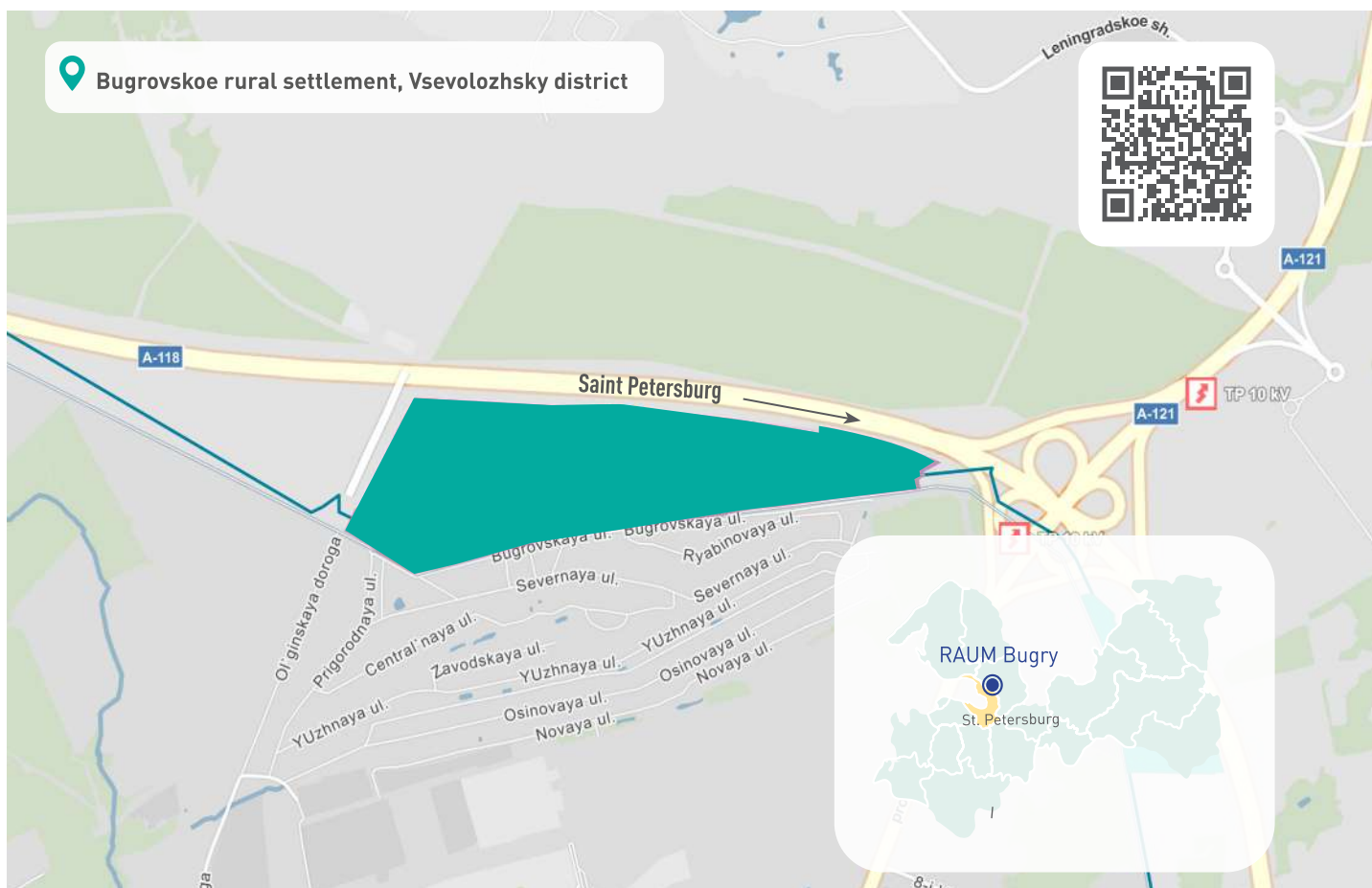
occupancy of operating industrial parks

RAUM BUGRY INDUSTRIAL PARK

2.7 ha
area of available plots

0.1 km
distance to St. Petersburg

IV, V allowed hazard class



Water supply: 192.455 m³/day

Waste water disposal: none, own sewage treatment facilities are planned

Electric power supply: 5.1 MW

Gas supply: connection is possible (up to 2,100 m³/hour)

Heat supply: own boiler rooms (2.5 MW)

Distance to a road, km: 0

Distance to a railway, km: 2.2

NEARBY ENTERPRISES

- STC warehouse complex
- Malmekh (construction equipment services)
- SDK StroyGroup (production and delivery of concrete and construction mixes)
- Severnaya Construction Base
- Shuvalovo (a peat company)
- Betoline (pouring of foundations, swimming pools, fences, berries)

RESIDENTS

Knorr-Bremse 1520 (production of brake systems for railway transport)

Dmitry Alexandrov

+7 (921) 915 15 07

+7 (812) 679 47 00

alexandrov@raum.group

GREENSTATE INDUSTRIAL PARK

11.23 ^{ha}
area
of available
plots

1.5 ^{km}
distance
to St. Petersburg

III-V allowed
hazard
class



RESIDENTS OF THE INDUSTRIAL PARK:

- | | | |
|--|------------------------|-----------------------|
| ① Logistics centre Gorigo | ⑪ SMC Pneumatic | ○ Pit-Product |
| ② Modern Gas Turbine Technologies | ⑫ Steel service centre | ○ EtalonTechnopark LO |
| ③ Otido Group | ⑬ Firm Sevzapmetall | |
| ④ Sotex | ⑭ TRIER | |
| ⑤ Ponsse, Viking Life Saving Equipment | ⑮ Dermosil | |
| ⑥ YIT Saint Petersburg | ⑯ Times Estate | |
| ⑦ Novum Consulting | ⑰ New Company | |
| ⑧ Megatechnika | ⑱ Hakel | |
| ⑨ AMG | ⑲ Ambi-Tech | |
| ⑩ Technobearing | ○ Physiotehnika | |
| | ○ Energostar | |

NEARBY ENTERPRISES:

- ⑳ Philip Morris Izhora
- ㉑ MM Polygraphoformlenie Packaging
- ㉒ Cres Neva
- ㉓ NG-Energio
- ㉔ R&D production company Electron

NORTHWESTERN NANOTECHNOLOGY CENTRE (NANOPARK GATCHIN)

6.5 ^{ha}
area of available plots

30 ^{km}
distance to St. Petersburg

III-V allowed hazard class



① Business services area
4,000 m²
Class B business centre, public services and commercial services are planned to be placed there

② Research and production area
20,000 m²
Modern industrial premises for small and medium-sized innovative companies

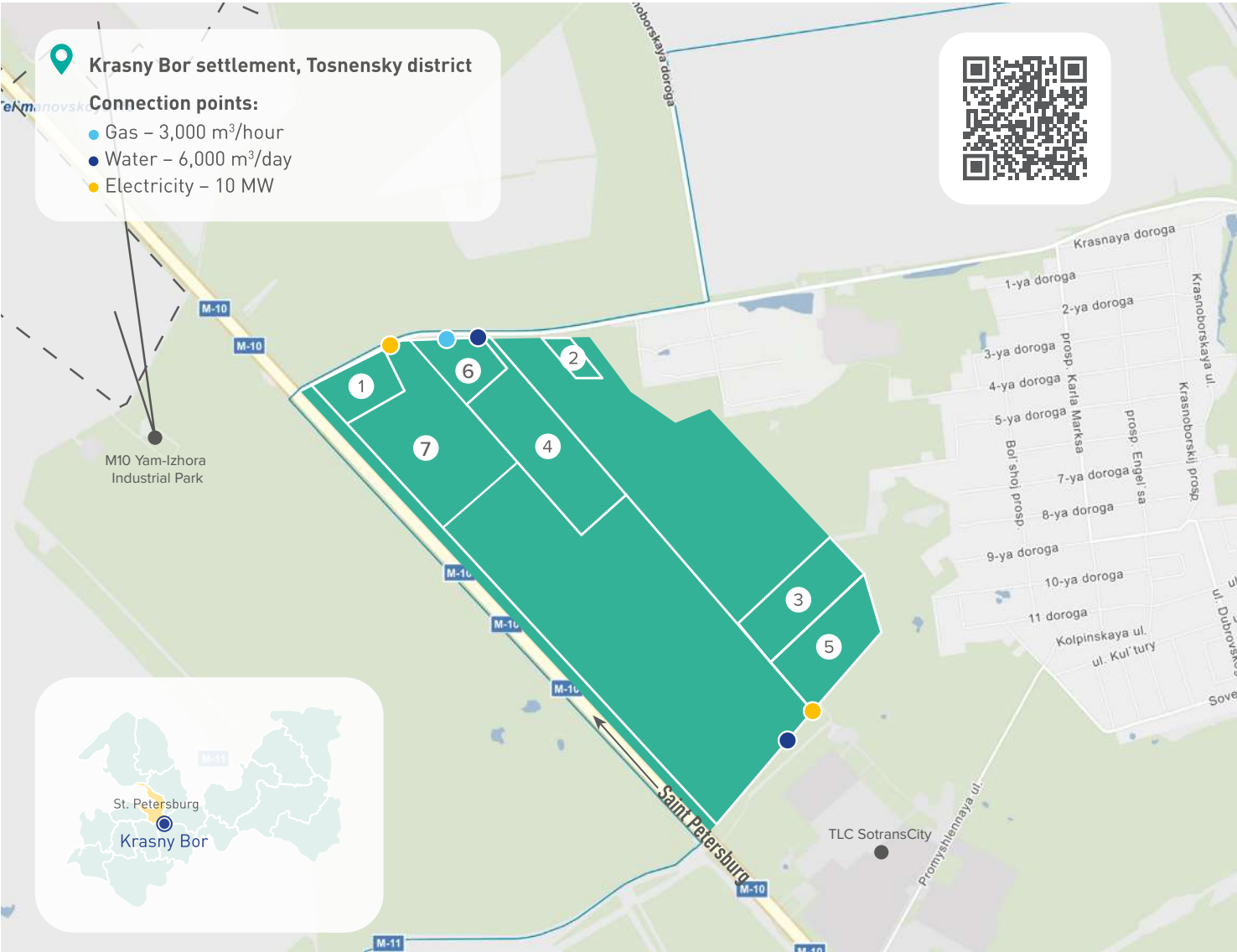
③ Greenfield area
3.4 ra
Industrial land plot for the construction of an industrial park

M10 KRASNY BOR INDUSTRIAL PARK

175 ha
area of available plots

4 km
distance to St. Petersburg

III-V allowed hazard class



RESIDENTS OF THE INDUSTRIAL PARK:

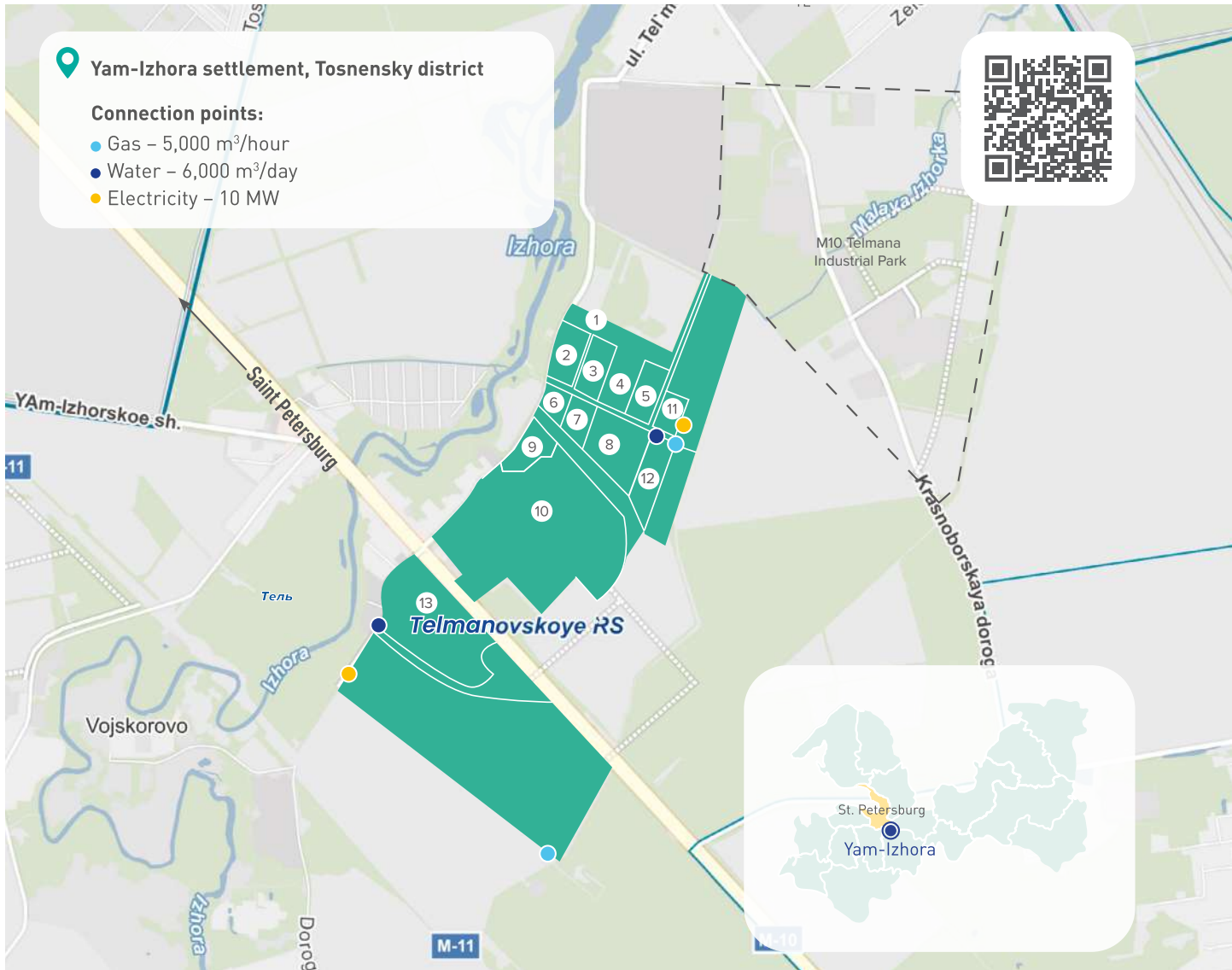
- ① NEVA Land
- ② Warehouse complex
- ③ Warehouse complex
- ④ Wholesale distribution centre of Lenta
- ⑤ Warehouse complex
- ⑥ Available land plot, 5 ha
- ⑦ Available land plot, 20 ha

M10 YAM-IZHORA INDUSTRIAL PARK

135 ha
area
of available plots

1 km
distance
to St. Petersburg

II-V allowed
hazard class



RESIDENTS OF THE INDUSTRIAL PARK:

- | | | |
|----------------------|---------------------|--|
| ① PetroKanat | ⑥ PiterProm | ⑩ Distribution centre of Tander (Magnit) |
| ② Terra-Terminal | ⑦ Trading House Elf | ⑪ Available land plot, 3 ha |
| ③ Edelweiss | ⑧ TransPak | ⑫ Available land plot, 4.7 ha |
| ④ Production complex | ⑨ Warehouse complex | ⑬ Available land plot, 28 ha |
| ⑤ Archimet | | |

M10 PIONER INDUSTRIAL PARK

163.6 ha
area
of available plots

0 km
distance
to St. Petersburg

II-V allowed
hazard class



RESIDENTS OF THE INDUSTRIAL PARK:

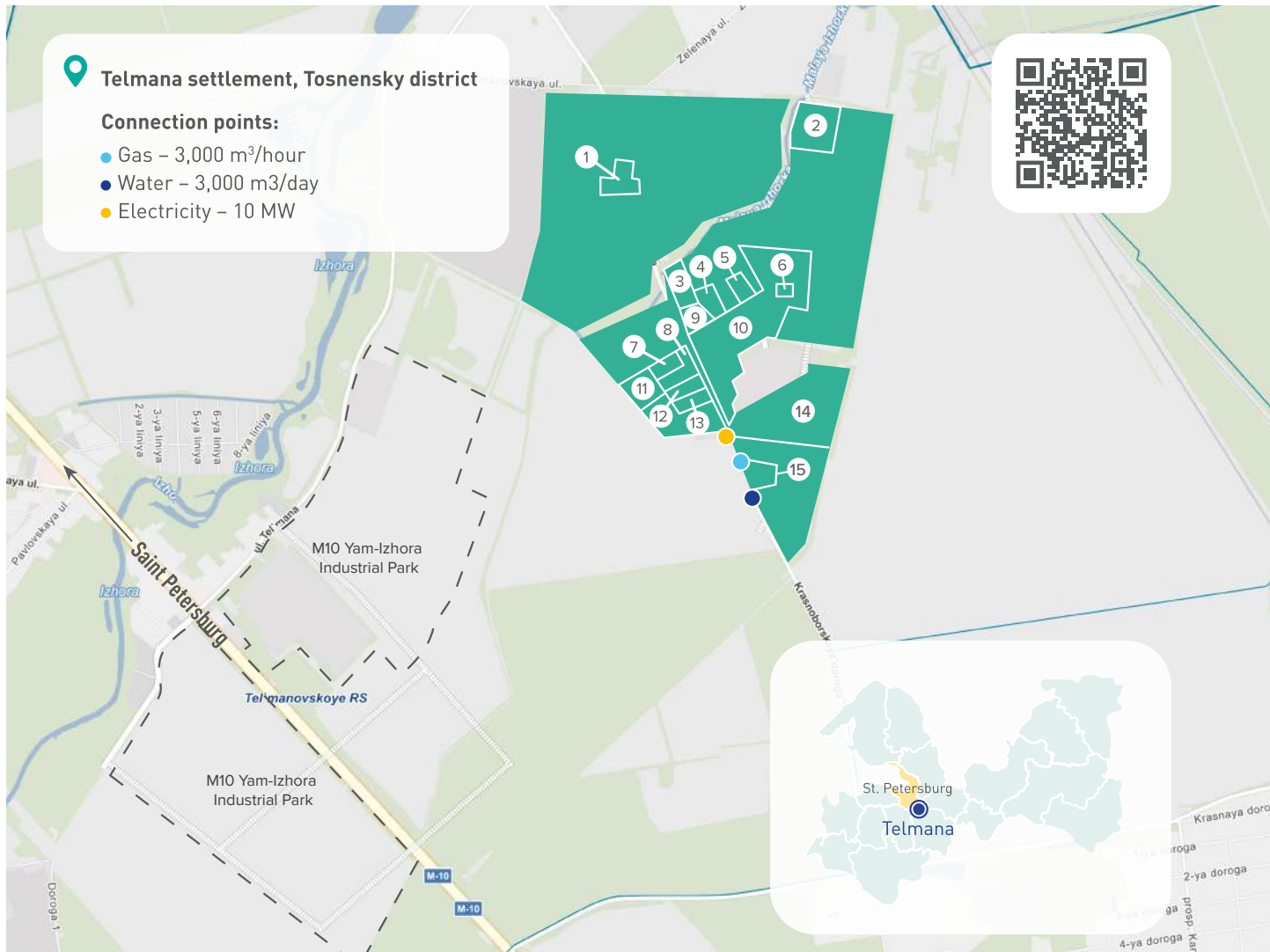
- | | | |
|--------------------------------|---------------------|-------------------------------|
| ① Management Company Avtodor | ⑤ DrevSnab | ⑨ Warehouse complex |
| ② Gazprom Gazomotornoe Toplivo | ⑥ Warehouse complex | ⑩ Available land plot, 1.7 ha |
| ③ REVADA | ⑦ Shreder Retail | ⑪ Available land plot, 2.7 ha |
| ④ Holding-78 | ⑧ Vinniy Gorod | |

M10 TELMANA INDUSTRIAL PARK

20 ha
area
of available plots

2 km
distance
to St. Petersburg

III-V allowed
hazard class



RESIDENTS OF THE INDUSTRIAL PARK:

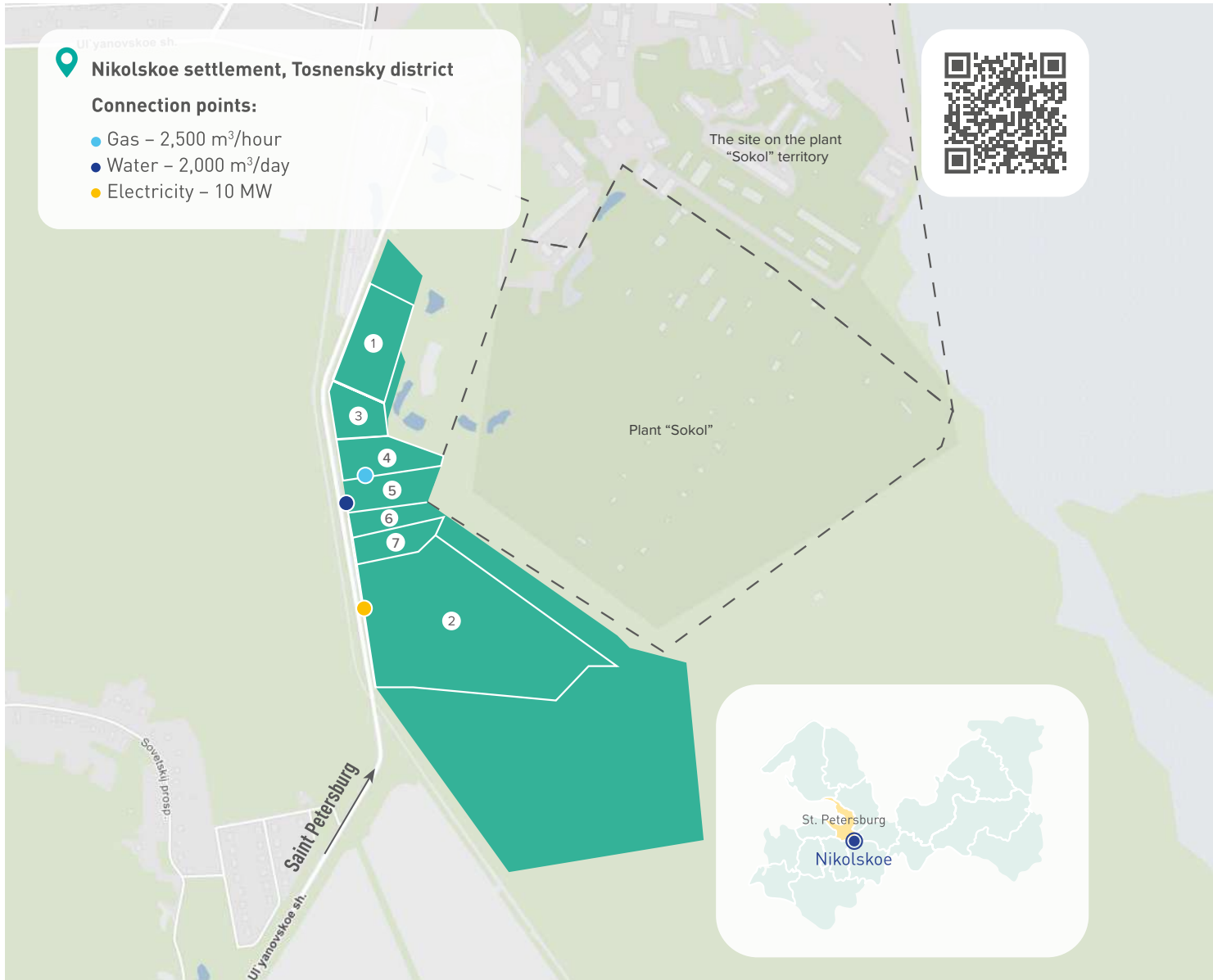
- | | | |
|-----------------------------------|---------------------|--------------------------------|
| ① Meat processing plant Tosnensky | ⑥ Warehouse complex | ⑪ Production complex |
| ② Severnaya Krevetka | ⑦ ReFi RI | ⑫ Baki.Ru |
| ③ Detskoselsky Concern | ⑧ RosEnergy | ⑬ BNS (Baltic Stainless Steel) |
| ④ Hotey | ⑨ Argon | ⑭ Available land plot, 10 ha |
| ⑤ Metalworking enterprise | ⑩ Holding-78 | ⑮ Available land plot, 1.1 ha |

M10 NIKOLSKOE INDUSTRIAL PARK

31.5 ha
area
of available plots

10 km
distance
to St. Petersburg

III-V allowed
hazard class



RESIDENTS OF THE INDUSTRIAL PARK:

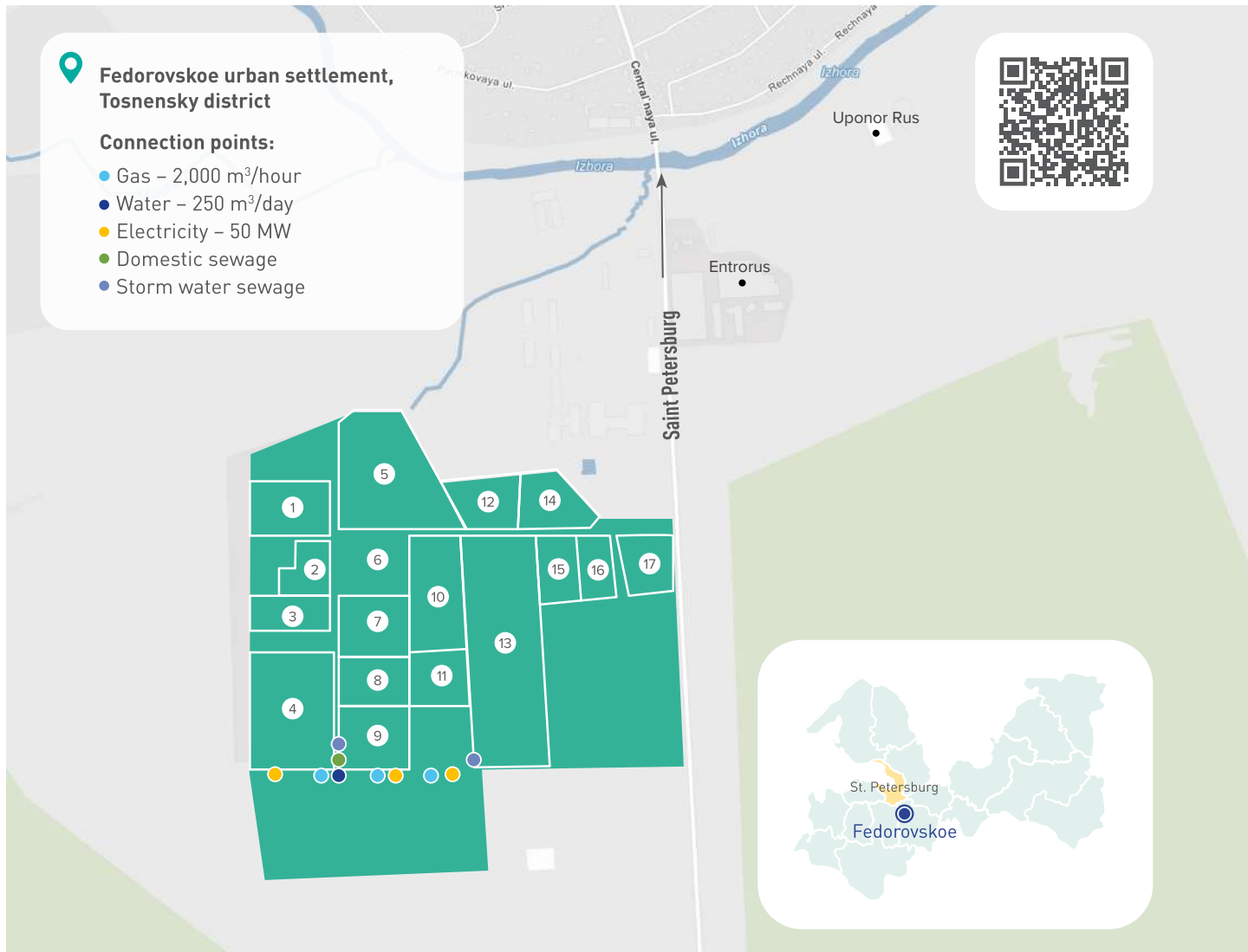
- ① KAPRI
- ② Region
- ③ Available land plot, 1 ha
- ④ Available land plot, 1.9 ha
- ⑤ Available land plot, 1.5 ha
- ⑥ Available land plot, 1.3 ha
- ⑦ Available land plot, 1.3 ha

FEDOROVSKOE INDUSTRIAL PARK

14.2 ha
area
of available plots

25 km
distance
to St. Petersburg

IV-V allowed
hazard class



RESIDENTS OF THE INDUSTRIAL PARK:

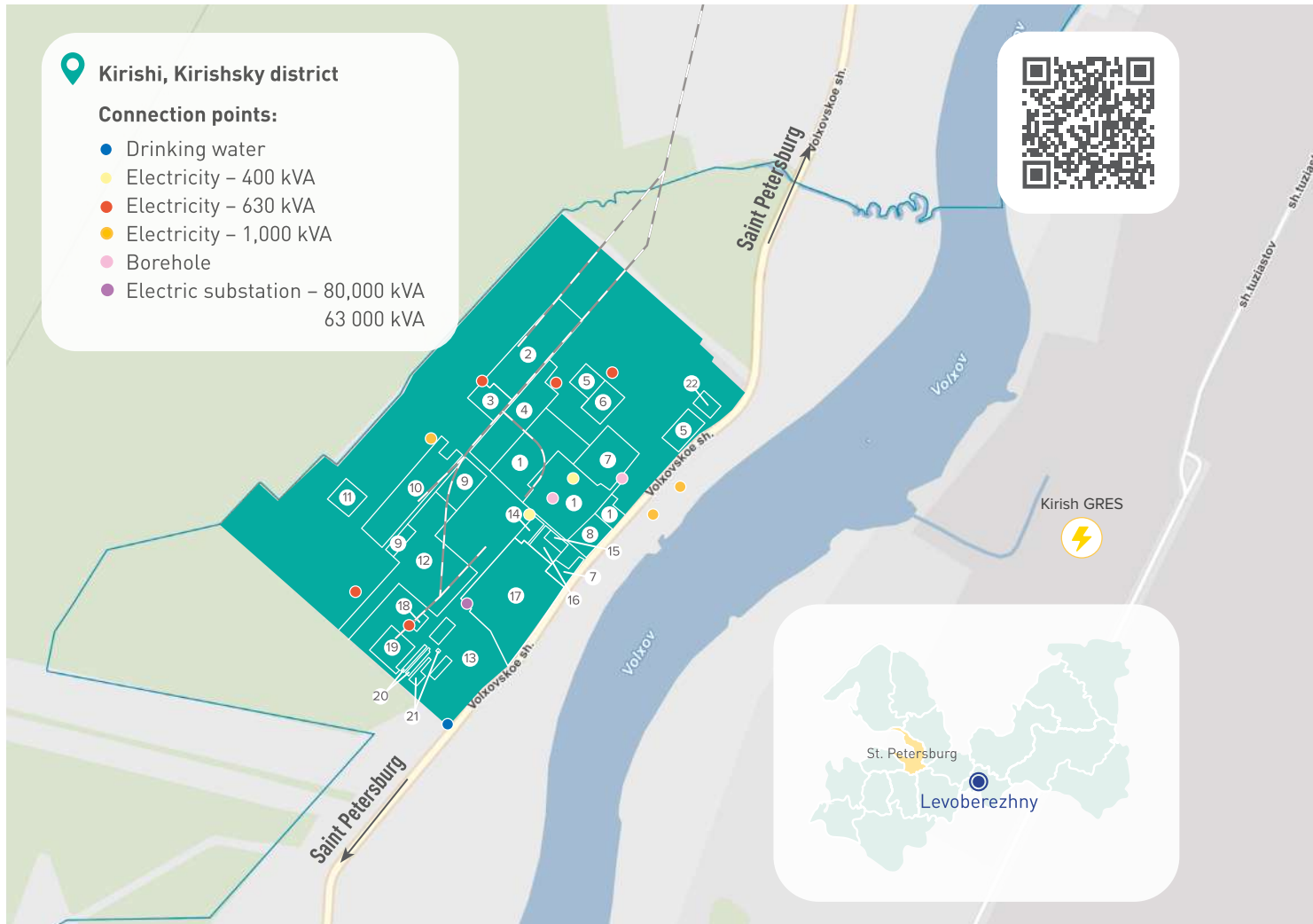
- | | | |
|--------------------------------------|-----------------|------------------------------|
| ① Old Mill Holding (Serioplast Rus) | ⑥ SAITEC SPb | ⑫ Park Technology |
| ② Automation and Industrial Fittings | ⑦ Lenprombeton | ⑬ Litum |
| ③ Attika | ⑧ StroyTehAvto | ⑭ Glomaco |
| ④ TECHNOMICOL-SZ | ⑨ MG ZHDSM | ⑮ Management Company Bastion |
| ⑤ AGRISOVGAS | ⑩ Traxis | ⑯ Marine Propulsion Systems |
| | ⑪ Baltica Group | ⑰ OMK (Vulkan factory) |

LEVOBEREZHNY INDUSTRIAL PARK

114 ha
area
of available plots

150 km
distance
to St. Petersburg

I-V allowed
hazard class



RESIDENTS OF THE INDUSTRIAL PARK:

- | | | |
|------------------------------------|---|---------------------------|
| ① Astor | ⑨ Sole proprietors
Hagarov A. U.
Krylov A. E.
Shimanov I. A. | ⑮ Trigoda-Farm |
| ② First Wood Impregnation Plant | ⑩ Eco Carbo | ⑯ Ruscam |
| ③ Ros-Invest | ⑪ KZPP | ⑰ Crypto UNIVERSE |
| ④ Trans Complex Group | ⑫ Media-Land | ⑱ Duglass |
| ⑤ Sole proprietor Gabrielyan G. M. | ⑬ Delta Tek | ⑲ OPB Garage cooperative |
| ⑥ Dor-Alt | ⑭ Sole proprietor Nogtev I. L. | ⑳ Sole proprietor Smirnov |
| ⑦ NZRM | | |
| ⑧ Novaya Era | | |

PIKALEVO INDUSTRIAL PARK

7.3 ^{ha}
area
of available plots

244 ^{km}
distance
to St. Petersburg

IV-V allowed
hazard class



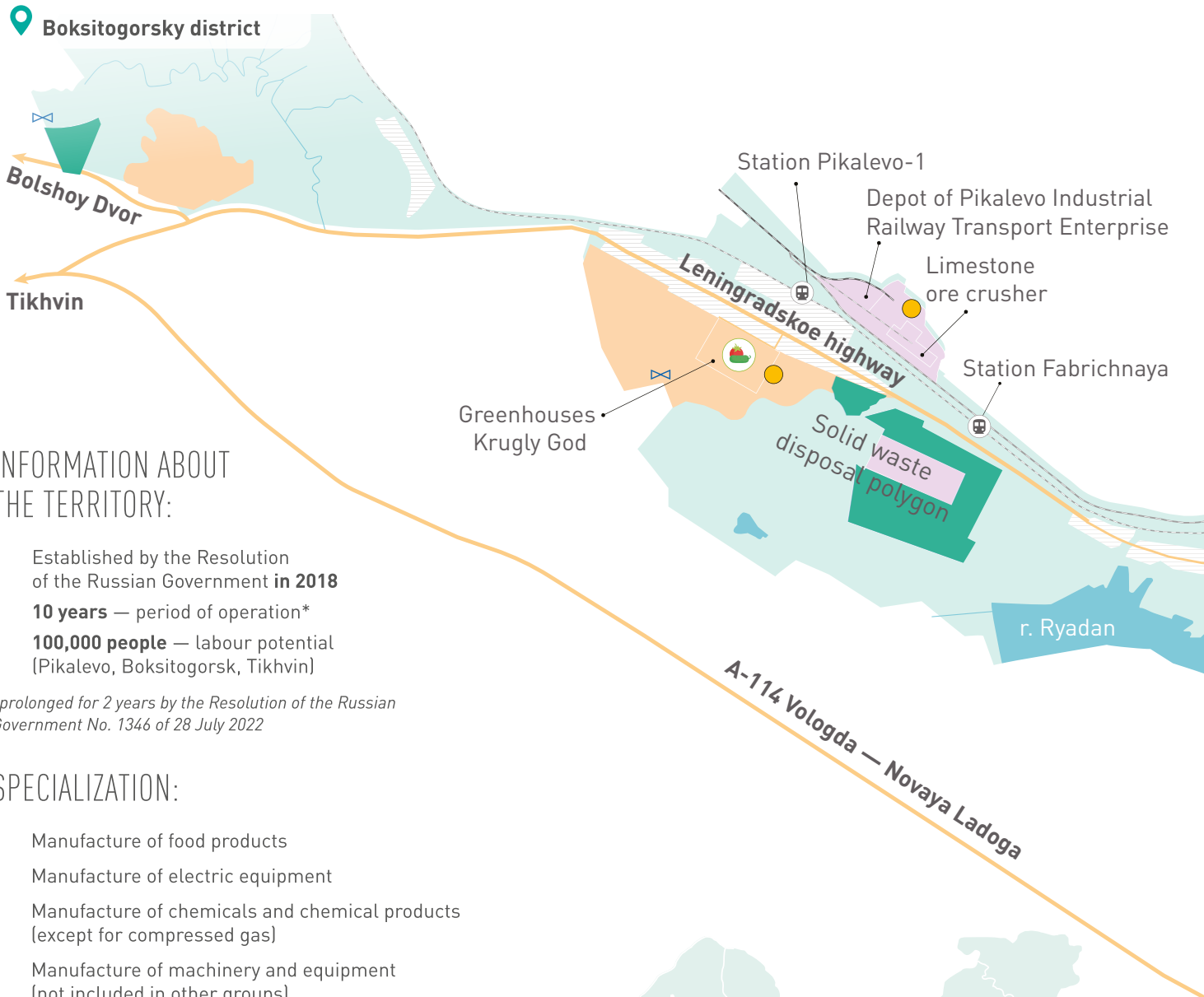
SERVICES

Sale of land plots provided with access to utilities, ready-made industrial premises, build-to-suit services

Service, cleaning, handling, security, provision of resources

TERRITORY OF ADVANCED DEVELOPMENT

PIKALEVO



INFORMATION ABOUT THE TERRITORY:

Established by the Resolution of the Russian Government in **2018**

10 years — period of operation*

100,000 people — labour potential (Pikalevo, Boksitogorsk, Tikhvin)

**prolonged for 2 years by the Resolution of the Russian Government No. 1346 of 28 July 2022*

SPECIALIZATION:

- Manufacture of food products
- Manufacture of electric equipment
- Manufacture of chemicals and chemical products (except for compressed gas)
- Manufacture of machinery and equipment (not included in other groups)
- Provision of temporary accommodation (except for provision of other temporary accommodation)
- Manufacture of motor vehicles, trailers and semi-trailers



Full list of specializations

LEGEND:

- Industrial area
- Agricultural area
- Residential areas and special purpose areas
- Investment sites
- Electrical substations
- ⊗ Sewage treatment facilities
- ⊞ Railway stations
- ⚡ Thermal power station
- ⚙ Gas distribution station

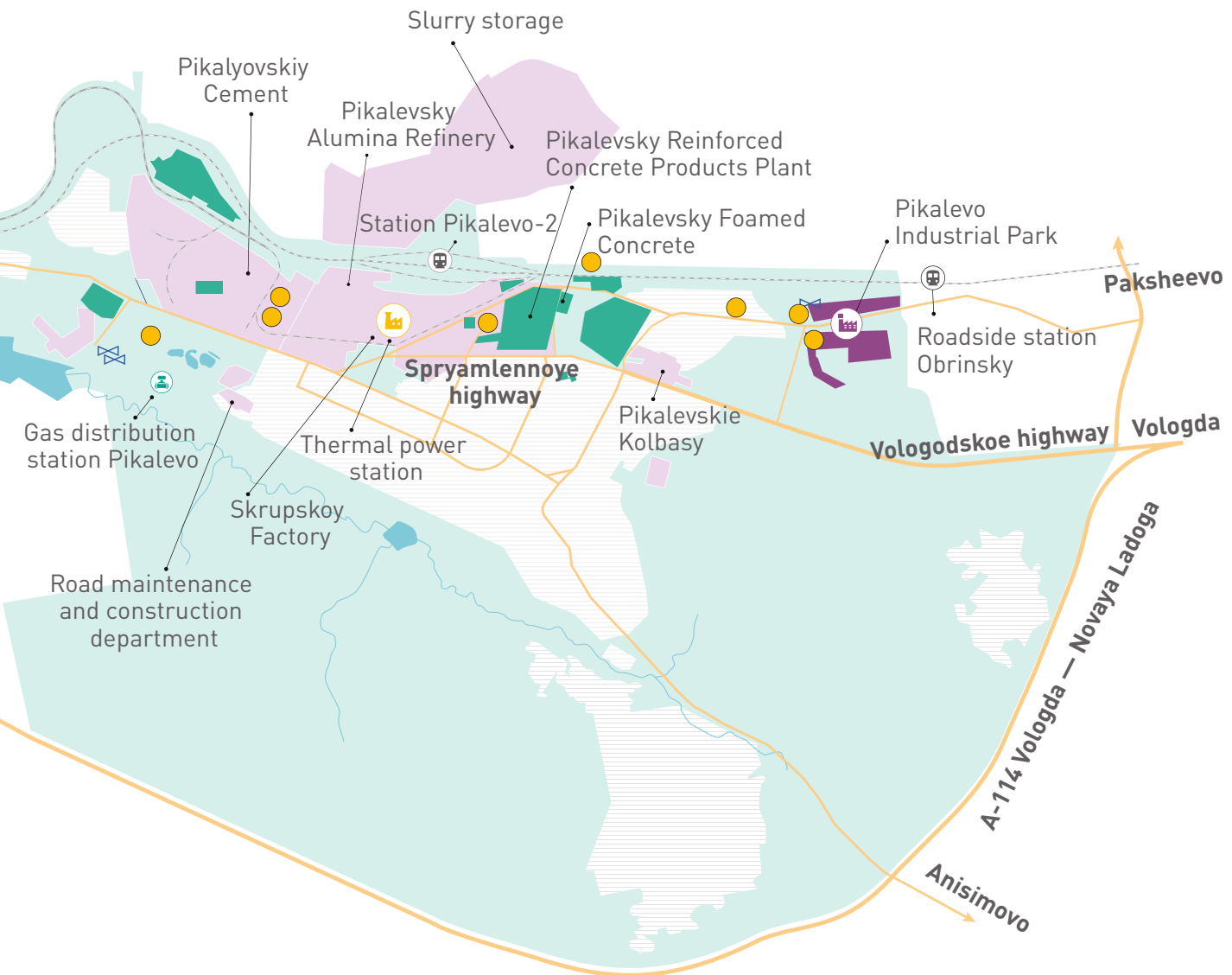
REQUIREMENTS TO INVESTMENT PROJECTS:

25% foreign labour force

10 from jobs

2.5 from million RUB volume of investments

Taxes and payments	First 5 years	Next 5 years
Property tax	0% (instead of 2.2%)	1.1% (instead of 2.2%)
Income tax	5% (instead of 20%)	10% (instead of 20%)
Land value tax	0% (instead of 1.5%)	



PLANNED SPECIAL ECONOMIC ZONE PRIMORSK

PURPOSE

Creation of a modern hi-tech and environmentally friendly multipurpose port complex in order to redirect transport cargo flows from the European ports.

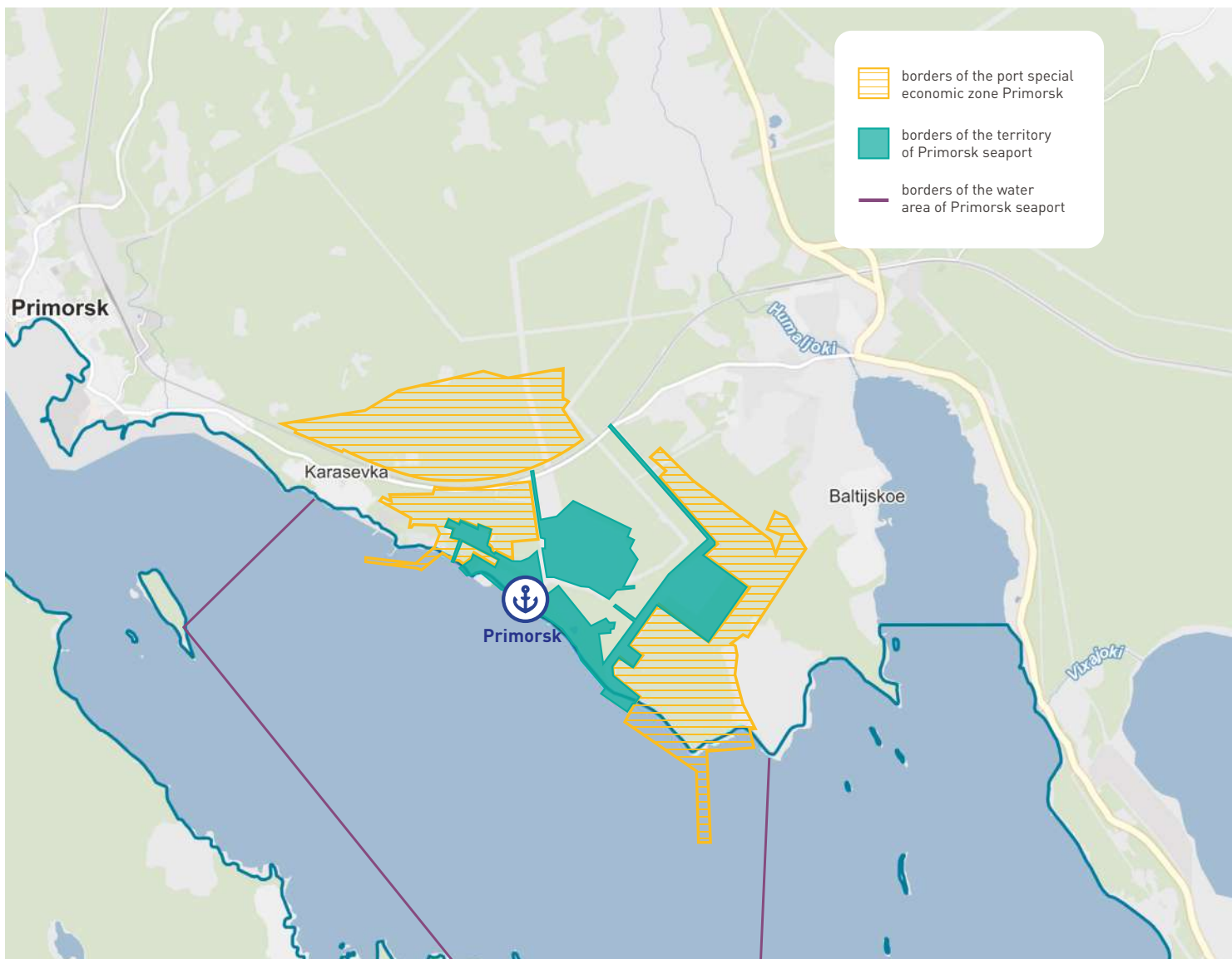
20%

potential share of the cargo turnover of the complex in the total cargo turnover of the Russian ports in the Baltic Sea Basin

AREA

600 ha

5.1 thousand
number of jobs for the period of operation



SPECIAL ECONOMIC ZONE OF INDUSTRIAL AND PRODUCTION TYPE **UST-LUGA**

PURPOSE

Support for the implementation of the largest (in Russia and in the world) project on the creation of the Complex for processing ethane-containing gas (CPEG). The project consists of a gas processing plant, a gas and chemical complex and transport infrastructure facilities near Ust-Luga in Kingiseppsky district. The project is being implemented by Baltic Chemical Complex and RusKhimAlyans — the anchor residents of the SEZ.

AREA

1,116.1 ha

REDUCED TAX RATES FOR SEZ RESIDENTS

Corporate income

5%

first 5 years

11%

from 6th to 10th years

13.5%

from 11th year

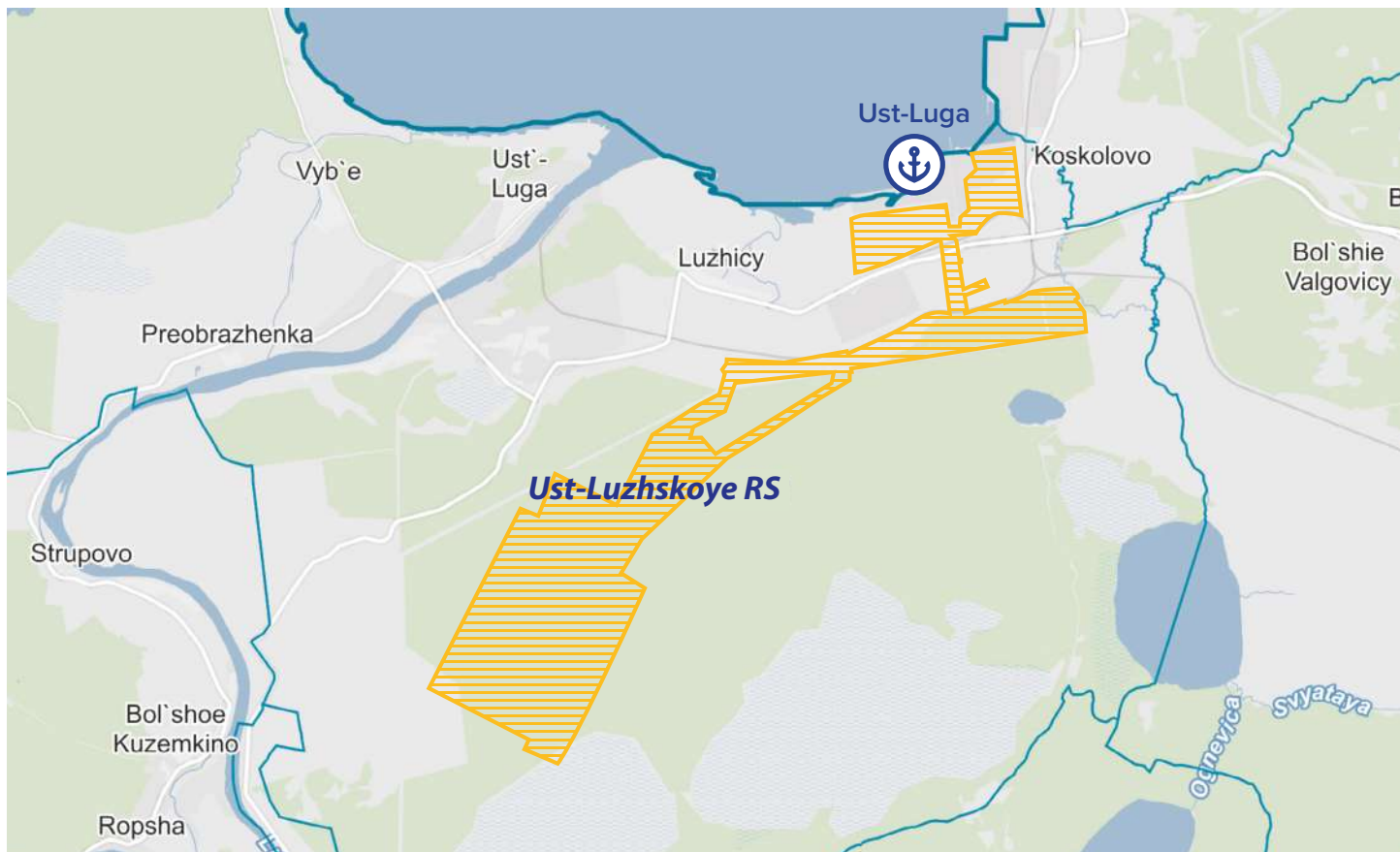
Corporate property

0%

first 10 years

2.2%

from 11th year



NOTES

A series of horizontal dashed lines for writing notes.



НИКОЛАЮ БЕРЯКОВУ
ПРИКАЗУ СЕРГЕЮ
СМЕЛЕНЦУ
ОСТАВШЕМУ В ЖИВУХАХ



ECONOMIC
DEVELOPMENT
AGENCY
Leningrad region



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office 402, Saint Petersburg



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@lenoblinvest



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<https://t.me/lenoblinvest>



Investment portal
of Leningrad region
lenoblinvest.ru

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